

# First Quarter Financial Results for FY2025

July 31, 2025

### MORITA HOLDINGS CORPORATION

**Securities Code: 6455** 



# I. Company Overview

### **Company Outline**



■ Company Name : MORITA HOLDINGS CORPORATION

■ Founded : April 23, 1907

■ Established : July 23, 1932

■ Representative : Masahiro Nakajima, Chairman & CEO

Masayoshi Kato, President

■ Paid-in Capital : 4.75 bil. JPY

■ Net Sales : 111.7 bil. JPY

(Consolidated) (for the year ended March 31, 2025)

■ Employees : 1,748

(Consolidated) (as of March 31, 2025)

■ Affiliates : 13 Companies

■ Equity Method : 2 Companies

**Affiliates** 

Other Affiliates : 5 Companies

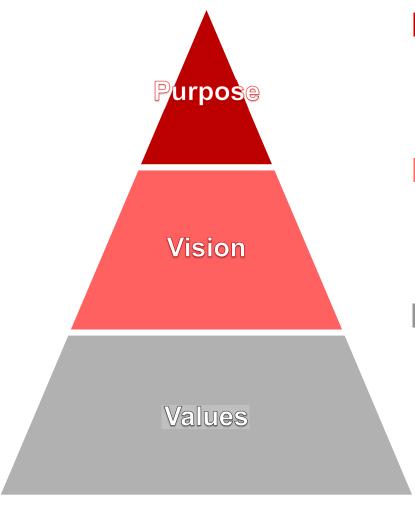
### **Business Segments**



Segment	Fire Fighting Vehicles (FFV)	Fire Protection Equipment & Systems (FPES)	Recycling Machines (RM)	Environmental Conservation Vehicles (ECV)
Business Lines	NEW WORLD RECORD			
	Fire fighting vehicles, Maintenance service for fire fighting vehicles	Fire extinguishers, Fire extinguishing equipment, Fire suppression systems	Recycling facilities, Waste disposal facilities, Industrial waste treatment	Sanitary vehicles, Garbage trucks, Other environmental sanitary vehicles
Operating Company	Morita, Morita Technos, Bronto Skylift	Morita Miyata	Morita Environmental Tech	Morita Econos
Net Sales	<b>66.4</b> bil. JPY (59%)	<b>26.6</b> bil. JPY (24%)	<b>6.4</b> bil. JPY (6%)	12.3 bil. JPY (11%)
Operating Profit	6.8 bil. JPY (50%)	<b>5.0</b> bil. JPY (37%)	0.8 bil. JPY (6%)	1.0 bil. JPY (7%)

### Morita's Philosophy





Purpose (Our reason for being in society)

Safeguarding lives and the environment.
Securing peace of mind.
Technology, powered by visionary challenge.

Vision (The society we envision and our aspirations)

To be a valued and respected company
by serving to shape a safe, accessible,
and thriving society.

Values (The important ideals)

The trust of customers and society
Principled business management
Challenge and growth
Resilient pursuit of innovation
Respect for diversity
Living together with nature and society

### **Sustainability**



Category	Materiality	Relevant SDGs
	Initiatives on the problem of climate change	13 CLAMME 17 PARTIMERSHIPS  ON THE COURS  WHEN THE COURS IN THE COURS
	Contribution to a recycling -oriented society	9 NUCESTA AND PROCESSES AND PR
Materialities concerning business activities	Contribution to a safe and secure society	3 SOOD HEALTH AND SEEL SCHOOL AND LANGUISTICS AND CONSTRUCTION AND SEEL SCHOOL AND LANGUISTICS AND CONSTRUCTION AND C
	Creation of environmental value through persistent technological innovation	8 CONTROL MATERIAL STATES AND AND MALTINE MORTHAGEN.  13 COMMIT AND MALTINE MORTHAGEN.  13 COMMIT AND MALTINE MORTHAGEN.
	Pursuing product quality and safety	3 GROOM HEALTH 8 DECOMM WORK AND CONTROL A
Materialities concerning	Practical application of viable corporate governance	5 CENTRAL TO RECORD SECONDITIES ACCOUNTED INSTRUMENT IN
the business base	Develop innovative human resource	5 CLARGE (QUALITY  8 DECEMBER SOUTH  MINISTRUMENT AND MANUSCRIBER  9 MANUSCRIBER MANUSCRIBER  WITH A STATE OF THE STATE OF



### II. First Quarter Financial Results for FY2025

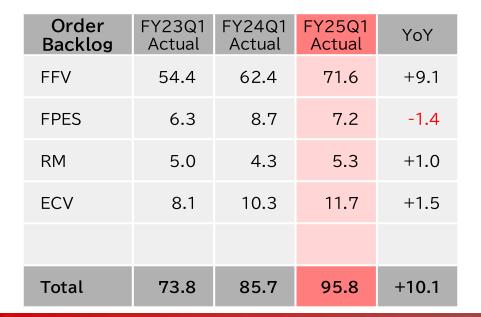
### **Orders and Backlog**

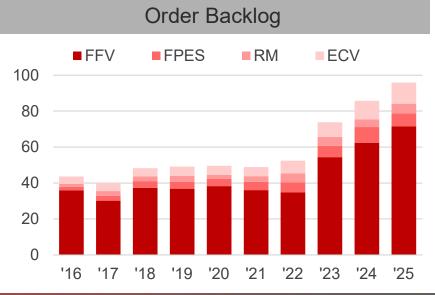


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Order Intake	FY23Q1 Actual	FY24Q1 Actual	FY25Q1 Actual	YoY
FFV	30.2	33.7	35.6	+1.9
FPES	2.5	4.2	2.4	-1.8
RM	1.5	1.2	1.5	+0.3
ECV	2.7	3.6	3.3	-0.3
Total	36.9	42.8	42.9	+0.1

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30											_
20		П									_
10											_
0	'16	'17	'18	'19	'20	'21	'22	'23	'24	'25	





### **Statements of Income**



(bil. JPY)

	FY23Q1 Actual	FY24Q1 Actual	FY25Q1 Actual	YoY	FY25 Estimate	
Net sales	14.6	18.6	18.3	-0.4	115.0	
FFV	5.7	8.6	8.3	-0.3	71.0	
FPES	5.2	6.0	5.9	-0.1	24.5	
RM	1.4	1.5	1.4	-0.1	6.5	
ECV	2.3	2.5	2.7	+0.2	13.0	
Operating profit	0.1	1.4	1.4	-0.1	13.8	
FFV	-0.6	0.2	0.1	-0.0	8.2	
FPES	0.5	1.0	1.0	-0.0	3.8	
RM	0.2	0.2	0.2	+0.0	0.8	
ECV	0.1	0.1	0.1	+0.0	1.1	
Ordinary profit	0.3	1.7	1.5	-0.1	14.3	
Net profit	-0.0	1.0	0.8	-0.2	9.5	

#### YoY comment

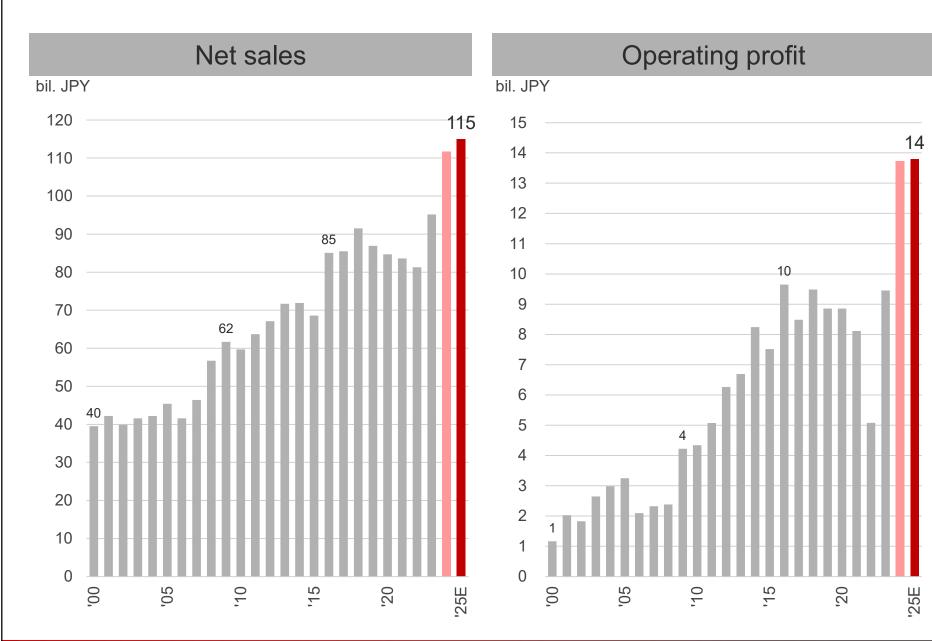
- Consolidated financial results for the first quarter reached the second highest levels on record for net sales, operating profit, ordinary profit, and profit attributable to owners of parent.
- ✓ The FFV business recorded solid orders both domestic and overseas, with net sales and operating profit reaching the second highest levels on record for the first quarter.
- ✓ The FPES business recorded solid fire extinguisher sales, but both net sales and operating profit came in at the same level as the previous year.
- ✓ The RM business slightly decreased in net sales but remains at the second highest level.
- ✓ The ECV business had a steady increase in net sales supported by the highest order backlog at the beginning of the period.



## **Ⅲ.** Basic Strategy

### **Transition of Performance**





### **History**





Founded by Shosaku Morita



Started Environmental Conservation Vehicles business



Started Recycling Machines business



Acquired Finland's BRONTO SKYLIFT OY AB

1907























1910

Developed Japan's first fire pump with a gasoline engine

1960

Started Fire Protection Equipment & Systems business 2008

Acquired MIYATA INDUSTRY CO., LTD

2022

Transition to Prime Market of Tokyo Stock Exchange



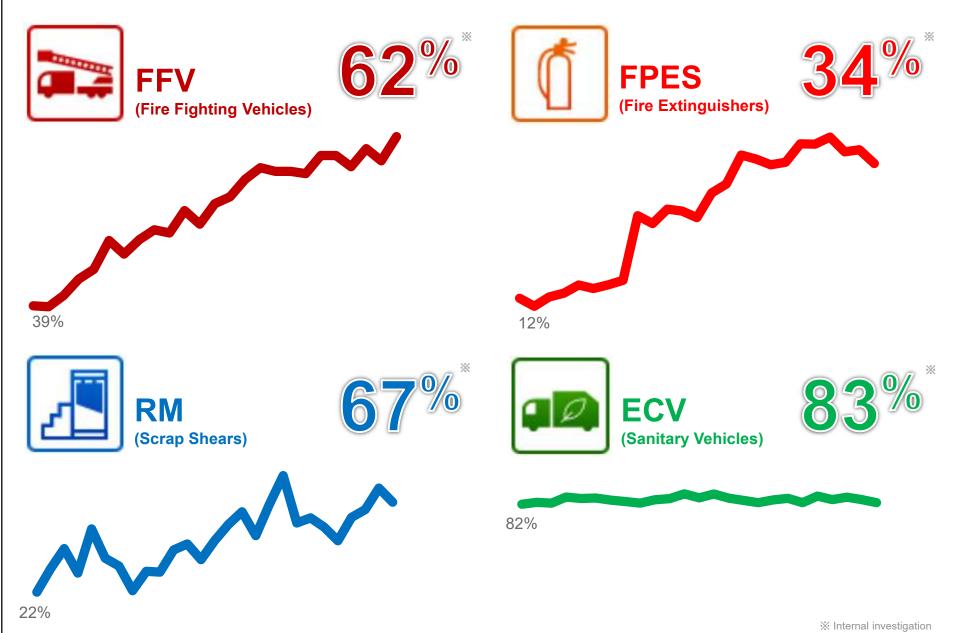






### **Market Share** (2000-2024)





### **Factors Supporting Growth Strategy**

**Management resources** 

■ R&D center

■ Brand Strength

■ Cash



Safeguarding lives and the environment. Securing peace of mind. Technology, powered by visionary challenge.



- Strategic R&D
- Open innovation
- Synergies within group
- Solution development/proposal capabilities

#### **Core competences**

- 1. Advanced disaster prevention-related technologies to respond to diverse disasters
- 2. Technology for application of mechatronics to disaster prevention and environmental solutions
- 3. Worldwide network of sales and services







Combustion Laboratory

Simulated Apartment

**Diversity Studio** 



Large, Constant-Temperature Bath

**Training tower** 

Mobility Research Laboratory

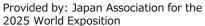
#### **Collaborating with Osaka City**





Realization of optimal firefighting in a future society







©Expo 2025



#### On-scene Command Support System



This system collects, organizes, and visualizes realtime information from fire scenes, supporting command operations with Al-assisted decisionmaking.

It processes the gathered data and delivers key information to various devices to aid firefighting command.

By linking safety monitoring, triage, casualty tracking, vehicle management, AI analysis, and building data, it proposes optimal firefighting operations for future society.

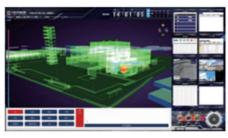
The system is installed in an electric command vehicle and can also be operated via a mobile command console with large touch panels, enhancing on-site command capabilities.



Electric Command Vehicle



Command console



Display

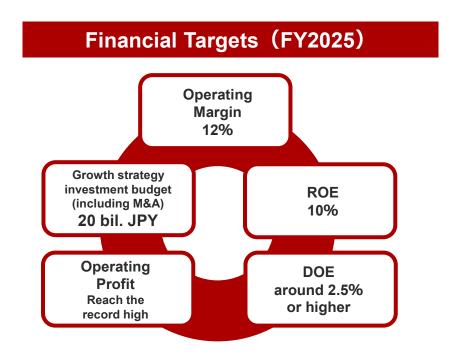
### **Outline of Mid-term Plan**



# Global Fire Fighting and Disaster Prevention Solution Company

#### **Basic Policies**

- Increasing Profitability of existing business
- Cultivate and expand overseas businesses and new businesses
- Enhance basic research capabilities and new product development
- Develop innovative human resource
- 5 Promote CSR activities



Morita Reborn 2025 (2019 – 2025)

### **Cash Allocation**

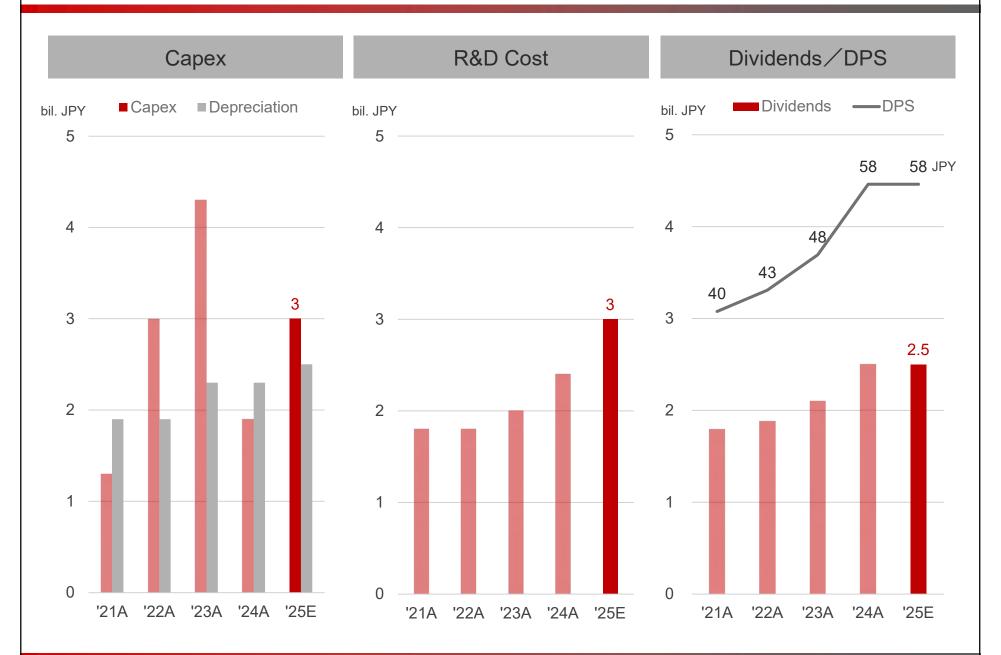


# FY23-25 Cash Allocation

Estimate as of May 2025 Announced in April 2024 (FY23–24 actuals in parentheses) Cash-in Cash-out Cash-in Cash-out ■ Accelerate R&D investment for products and services high valueadded 5 billion JPY ■ Recruit and develop human capital in (-)line with business strategy ■ Increase capacity and improve 20 billion JPY efficiency of overseas production 20 billion JPY (0.5 billion JPY) (2.5 billion JPY) sites business assets ■ Promote synergies between Morita and Bronto ■ Expand business through M&A Investment for 6.5 billion JPY existing businesses ■ Make capital investments to improve (3.5 billion JPY) 10 billion JPY productivity ■ Relocation and consolidation of sales 32.5 billion JPY offices (22.5 billion JPY) Operating C/F ■ Maintain and renew of manufacturing 30 billion JPY facilities Shareholder return 15 billion JPY 15 billion JPY (7.1 billion JPY) [Actual] ■ Dividends 4.5 billion JPY ■ Stock buybacks 2.6 billion JPY

### Capex / R&D Cost / Dividends







# **Appendix**

### **Transition of Performance (Q1)**



															(1	oil. JPY)
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Net sales	8.9	8.4	9.6	9.8	7.7	8.3	11.0	10.7	12.1	11.3	10.4	10.4	12.4	14.6	18.6	18.3
FFV	3.5	2.3	1.8	2.7	1.4	1.8	4.2	4.7	4.0	4.6	3.8	3.4	4.9	5.7	8.6	8.3
FPES	2.8	3.6	4.3	3.4	3.6	3.8	3.8	3.3	5.2	3.8	3.5	3.8	4.0	5.2	6.0	5.9
RM	0.4	0.5	0.9	1.2	0.8	0.6	0.8	0.6	0.6	0.9	0.8	1.1	1.3	1.4	1.5	1.4
ECV	1.6	1.3	1.9	1.9	1.9	2.0	2.2	2.1	2.2	2.1	2.3	2.1	2.1	2.3	2.5	2.7
Bicycle	0.7	0.8	0.7	0.6												
Operating profit	-0.3	-0.1	0.0	-0.2	-0.5	0.0	-0.2	-0.3	-0.6	-0.3	-0.5	-0.7	-0.0	0.1	1.4	1.4
FFV	0.0	-0.2	-0.5	-0.5	-0.6	-0.3	-0.6	-0.3	-0.9	-0.6	-0.7	-1.0	-0.4	-0.6	0.2	0.1
FPES	-0.0	0.3	0.4	0.2	0.1	0.2	0.2	-0.0	0.3	0.1	-0.0	0.1	0.2	0.5	1.0	1.0
RM	-0.1	-0.1	0.0	0.0	-0.1	-0.1	-0.0	-0.0	-0.0	0.1	0.1	0.1	0.1	0.2	0.2	0.2
ECV	-0.1	-0.1	0.1	0.1	0.1	0.2	0.2	0.0	0.1	0.1	0.1	0.1	0.0	0.1	0.1	0.1
Bicycle	-0.1	0.1	0.0	-0.0												
Ordinary profit	-0.2	-0.0	0.1	-0.2	-0.4	0.2	-0.1	-0.2	-0.4	-0.2	-0.5	-0.6	0.1	0.3	1.7	1.5
Net profit	-0.3	-0.1	-0.1	-0.3	-0.3	0.2	-0.2	-0.3	-0.5	-0.3	-0.4	-0.6	-0.1	-0.0	1.0	0.8
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Order Intake	17.5	18.6	20.8	20.6	26.0	21.4	32.2	27.8	35.0	35.3	35.6	32.4	32.3	36.9	42.8	42.9
FFV	14.0	13.2	16.4	15.5	20.8	15.1	27.2	22.8	28.8	29.7	30.4	26.3	25.3	30.2	33.7	35.6
FPES	0.6	1.6	1.2	1.0	1.1	1.4	1.3	1.5	2.4	1.7	1.7	1.8	2.0	2.5	4.2	2.4
RM	0.6	2.0	0.9	1.3	1.3	2.1	0.8	1.2	0.8	1.4	1.1	1.4	1.8	1.5	1.2	1.5
ECV	2.3	1.9	2.3	2.8	2.8	2.7	3.0	2.3	2.9	2.4	2.5	2.8	3.2	2.7	3.6	3.3
Order Backlog	23.6	23.5	26.6	23.3	30.8	24.7	43.6	40.0	48.3	49.2	49.6	49.0	52.5	73.8	85.7	95.8
FFV	18.9	16.4	20.0	17.0	24.0	16.0	35.9	30.2	37.3	36.8	38.3	36.0	34.7	54.4	62.4	71.6
FPES	0.8	1.4	0.9	0.9	0.9	1.2	2.0	2.7	3.7	3.8	4.0	4.7	5.6	6.3	8.7	7.2
RM	2.1	3.9	3.7	3.0	3.0	3.9	1.6	2.6	2.6	3.4	2.3	3.1	5.0	5.0	4.3	5.3
ECV	1.8	1.8	2.0	2.4	2.9	3.6	4.1	4.5	4.6	5.1	5.0	5.1	7.1	8.1	10.3	11.7

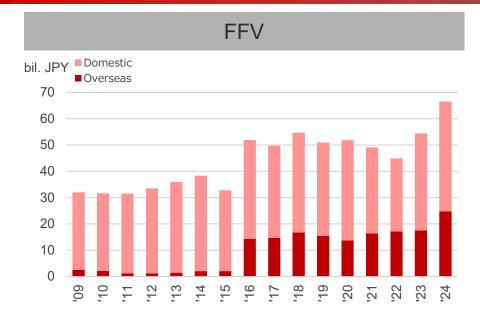
### **Transition of Performance (Full Year)**

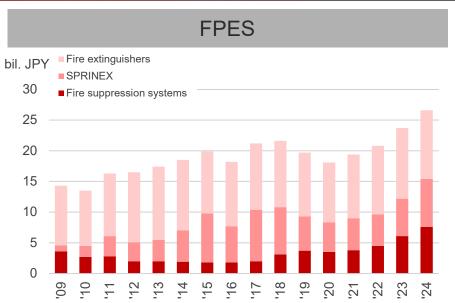


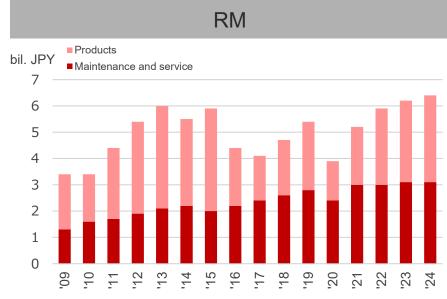
															(	bil. JPY)
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Net sales	61.7	59.7	63.7	67.1	71.7	71.9	68.6	85.1	85.5	91.5	86.9	84.7	83.6	81.3	95.2	111.7
FFV	31.9	31.6	31.4	33.5	35.9	38.3	32.8	52.0	49.8	54.6	51.0	51.8	49.1	44.9	54.4	66.4
FPES	14.3	13.5	16.3	16.5	17.4	18.4	19.9	18.2	21.3	21.6	19.8	18.0	19.4	20.8	23.8	26.6
RM	3.4	3.3	4.3	5.4	6.0	5.5	6.0	4.4	4.1	4.7	5.4	4.0	5.2	5.9	6.2	6.4
ECV	8.4	8.0	8.3	9.0	9.7	9.7	9.9	10.5	10.3	10.6	10.8	10.9	9.9	9.8	10.9	12.3
Bicycle	3.7	3.3	3.3	2.8	2.6											
Operating profit	4.2	4.3	5.1	6.3	6.7	8.2	7.5	9.6	8.5	9.5	8.9	8.9	8.1	5.1	9.5	13.7
FFV	3.9	3.7	3.3	3.9	4.4	5.7	4.2	7.2	5.5	6.3	5.7	6.6	5.5	1.8	4.7	6.8
FPES	0.3	0.6	1.2	1.5	1.4	1.5	1.8	1.2	2.1	2.1	1.7	1.0	1.3	2.0	3.3	5.0
RM	-0.2	-0.2	0.1	0.2	0.3	0.2	0.4	0.0	0.2	0.4	0.5	0.3	0.6	0.7	0.7	0.9
ECV	0.3	0.2	0.3	0.6	0.7	0.8	1.1	1.2	0.6	0.8	0.9	0.9	0.7	0.6	0.7	1.0
Bicycle	-0.1	-0.1	0.2	0.0	-0.1											
Ordinary profit	4.5	4.6	5.3	6.4	7.0	8.4	8.1	10.1	9.0	10.1	9.3	9.5	8.8	5.9	9.6	13.7
Net profit	2.0	2.2	2.8	2.9	3.5	4.7	4.5	6.0	5.7	6.4	7.0	6.2	5.4	4.0	6.0	9.5
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Ouden	2009	2010	2011	2012	2015	2014	2013	2010	2017	2010	2019	2020	2021	2022	2023	2024
Order Intake	49.8	42.1	49.5	49.3	55.4	57.6	54.6	71.6	71.8	78.3	73.8	73.7	75.5	84.9	87.4	105.6
FFV	34.9	26.2	29.6	30.6	34.4	35.1	30.3	48.9	47.1	51.7	49.4	50.6	48.1	57.5	57.7	71.2
FPES	3.8	4.1	5.4	5.0	5.5	6.5	8.8	6.7	10.1	10.0	9.1	7.9	8.9	9.7	11.6	13.2
RM	2.7	3.7	5.8	4.5	5.6	5.4	5.2	4.7	4.6	5.2	4.5	4.7	6.9	6.2	5.9	7.0
ECV	8.5	8.1	8.7	9.3	9.9	10.6	10.3	11.4	10.0	11.4	10.8	10.5	11.5	11.5	12.2	14.3
Order Backlog	12.1	8.8	11.5	9.4	9.7	8.7	19.4	19.8	22.1	22.8	22.1	23.7	29.5	47.7	57.0	67.7
FFV	8.1	4.3	5.0	3.7	4.3	2.3	12.5	11.7	11.8	11.6	11.6	12.4	14.0	29.1	35.9	44.2
FPES	1.0	1.1	1.0	0.9	0.9	1.1	2.0	1.9	3.9	3.6	3.7	4.2	4.9	6.0	7.4	7.2
RM	1.9	2.3	3.8	2.9	2.5	2.4	1.6	2.0	2.4	2.9	2.1	2.8	4.5	4.8	4.6	5.2
ECV	1.1	1.1	1.6	1.9	2.0	2.9	3.3	4.2	3.9	4.7	4.8	4.4	6.0	7.8	9.1	11.1

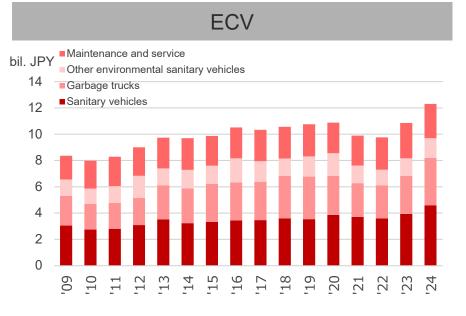
### **Sales Composition by Segment**





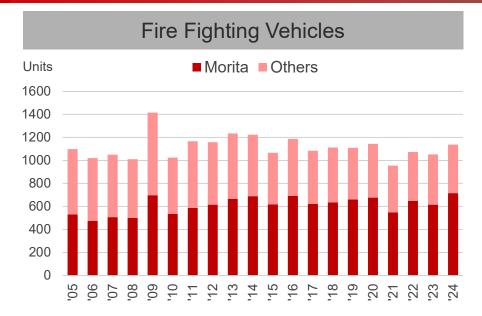


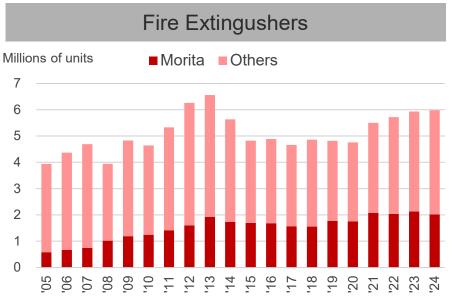


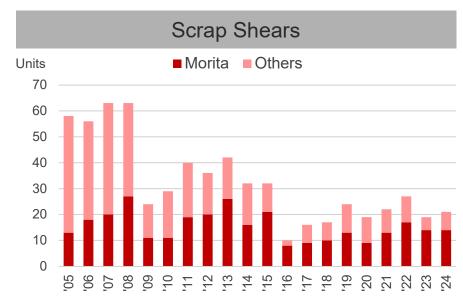


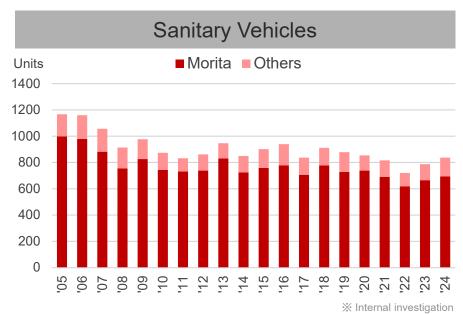
### **Domestic Market Size**











### **Overview of Bronto Skylift**













Company Name Bronto Skylift Oy Ab

Teerivuorenkatu 28, FI-33300 Tampere, Finland Address

Established 1972

Employees 430 (as of December 31, 2024)

Affiliates Bronto Skylift Aktiebolag (Sweden)

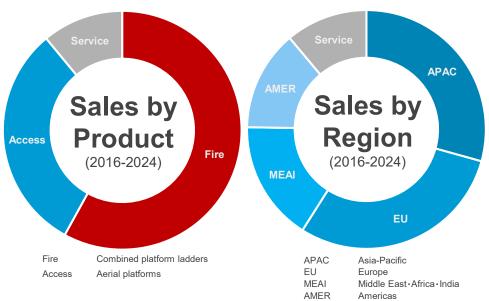
Bronto Skylift AG (Switzerland)

Bronto Skylift Deutschland GmbH (Germany)

Bronto Skylift, Inc. (United States)

**Business** Development, manufacturing and sales of combined Description

platform ladders and aerial platforms.





Morita Holdings assumes no obligation to update its forward-looking statements or to advise of any changes in the assumptions and factors on which they are based.