

Third Quarter Financial Results for FY2022

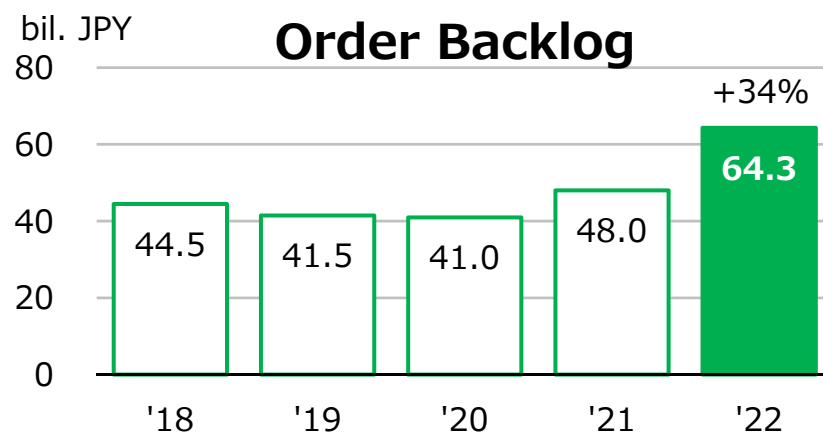
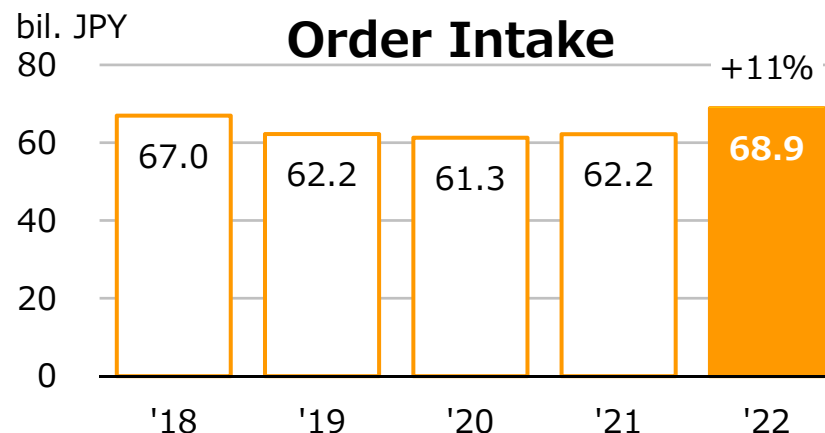
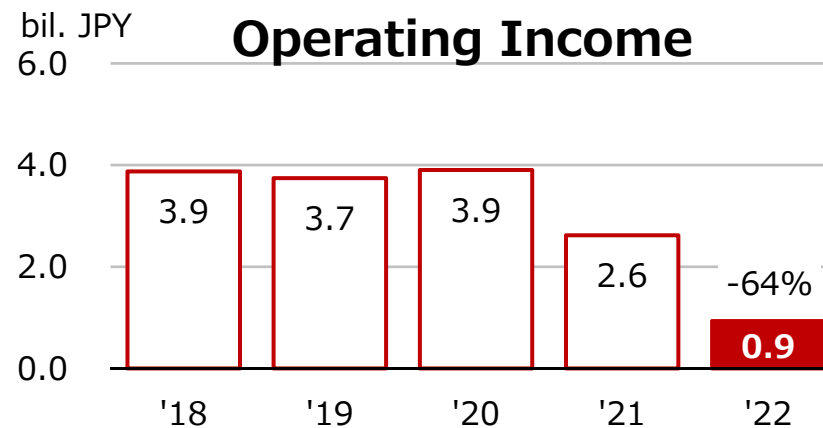
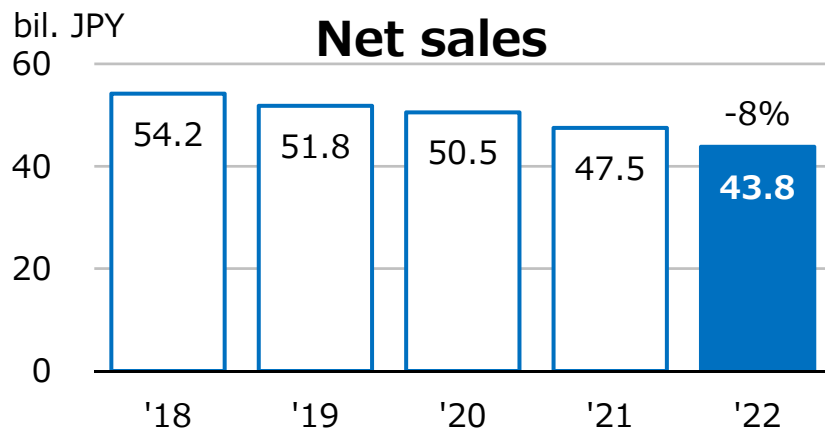
January 31, 2023

Securities Code: 6455

MORITA HOLDINGS CORPORATION

<https://www.morita119.com/en>

Consolidated Performance (3Q)



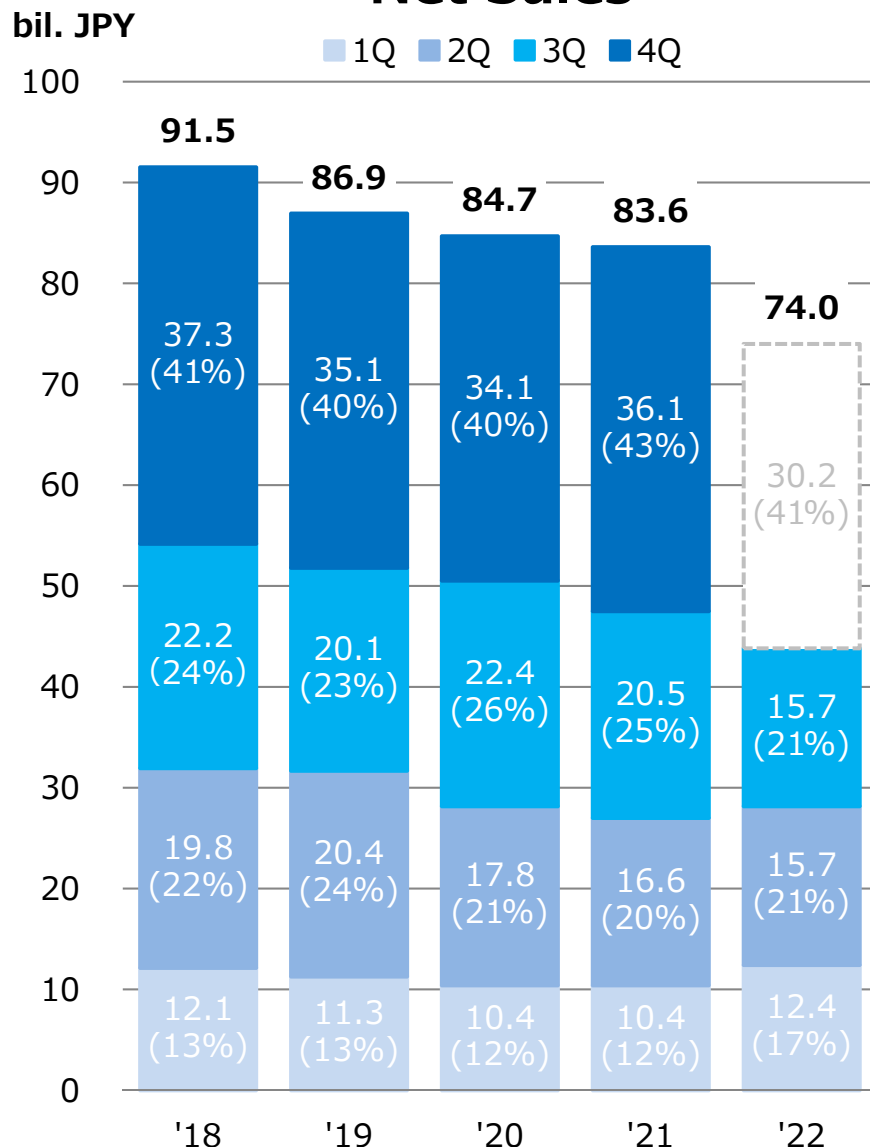
- **Net sales decreased by 8% YoY, and operating income decreased by 64% YoY**
 - While net sales and operating income increased in FPES business and RM business, it decreased in FFV business and ECV business
- **Overall order intake increased by 11% YoY, and order backlog increased by 34% YoY**
 - Mainly due to the increase in order intake and order backlog in FFV business

* FFV: Fire Fighting Vehicles *FPES: Fire Protection Equipment & Systems *RM: Recycling Machines *ECV: Environmental Conservation Vehicles

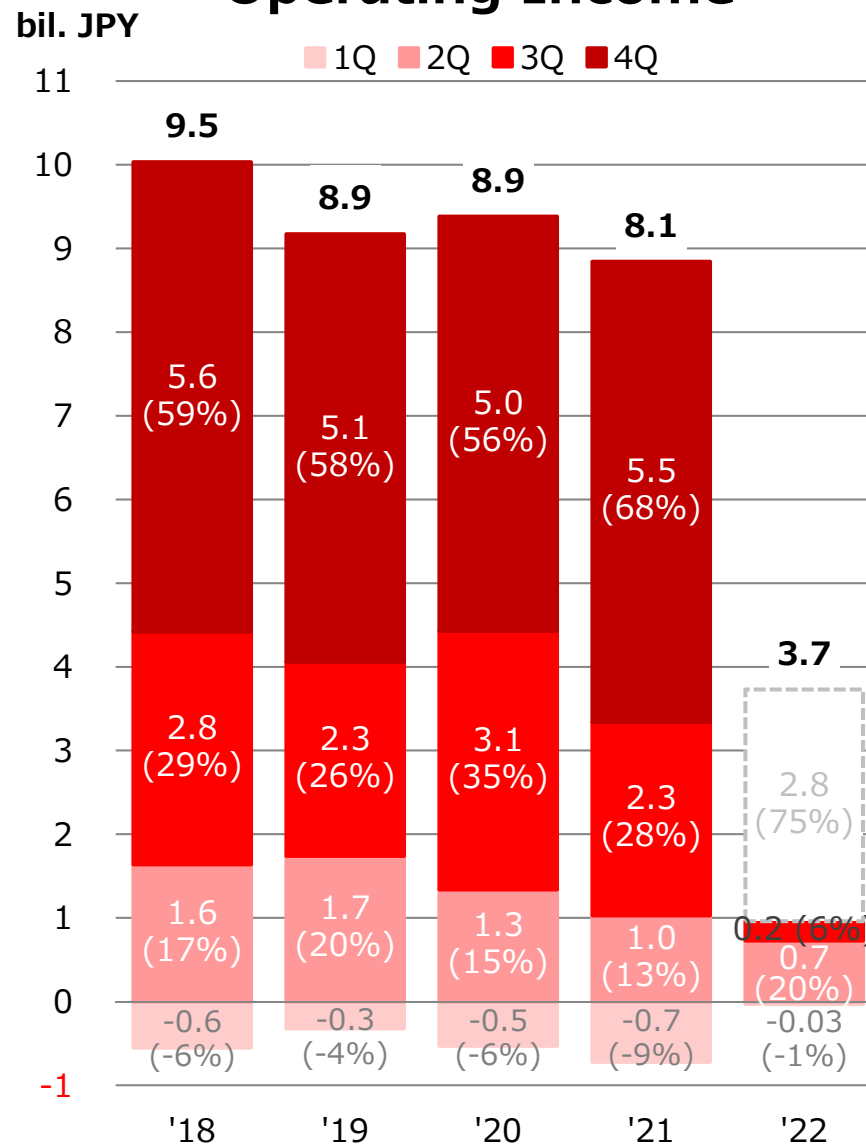
Performance Composition by Quarter



Net Sales



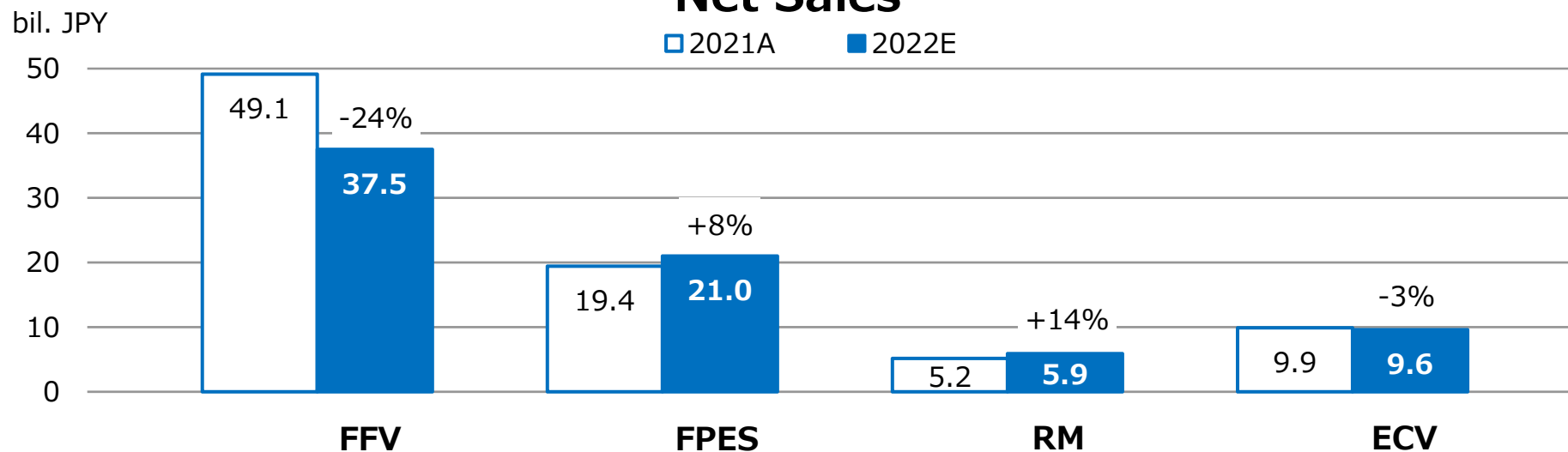
Operating Income



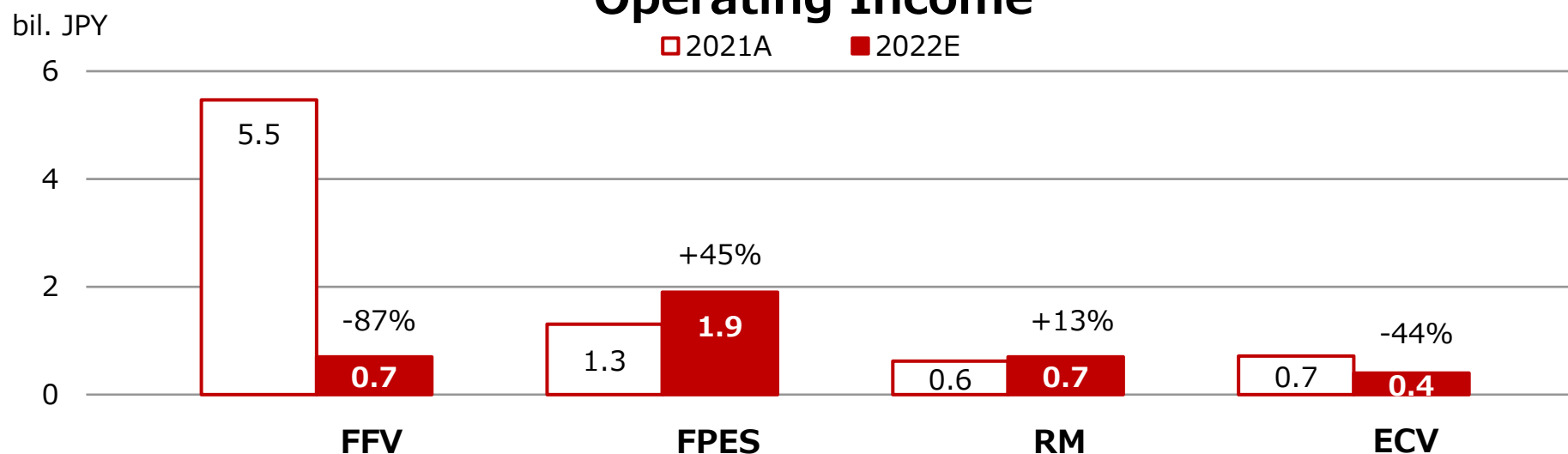
Outlook for Segment Performance (Full year)



Net Sales

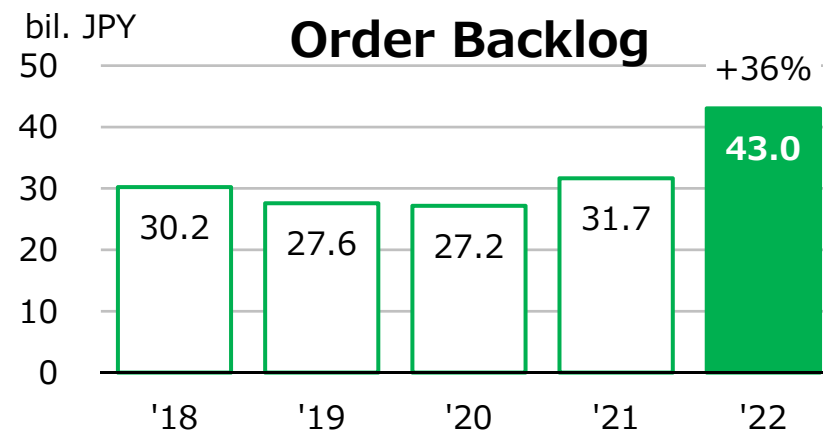
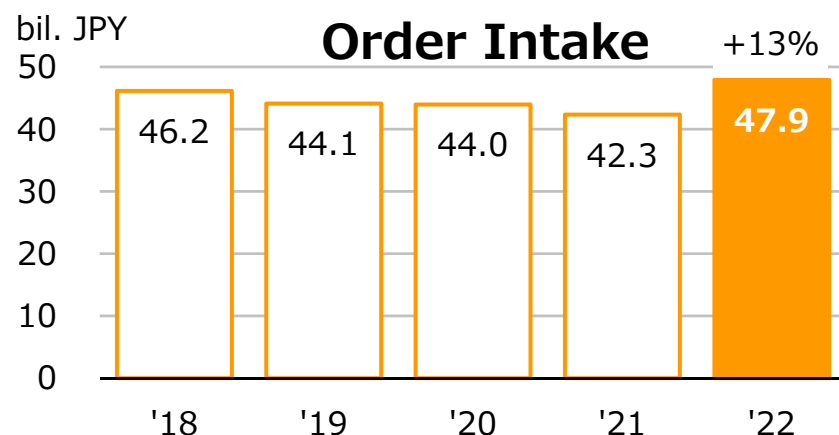
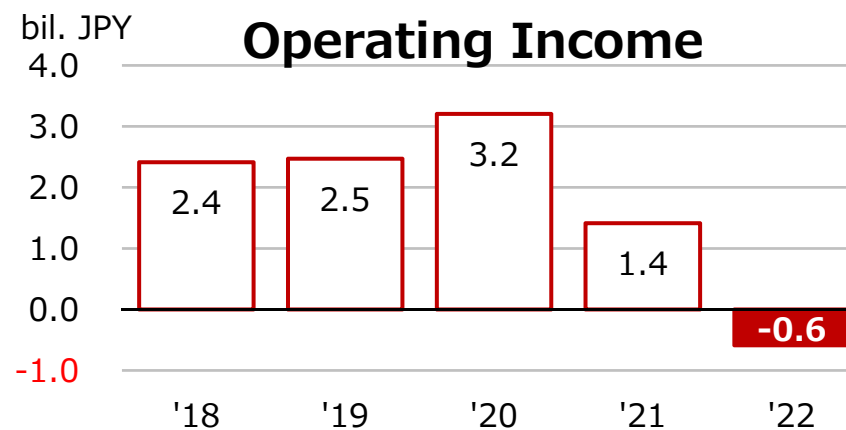
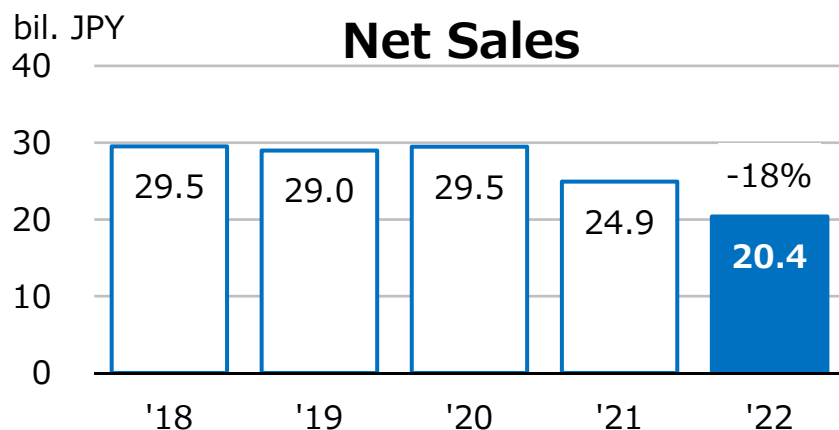


Operating Income



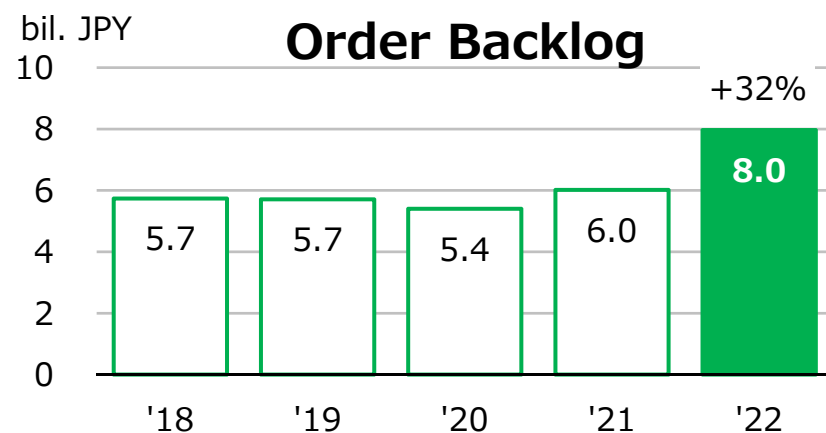
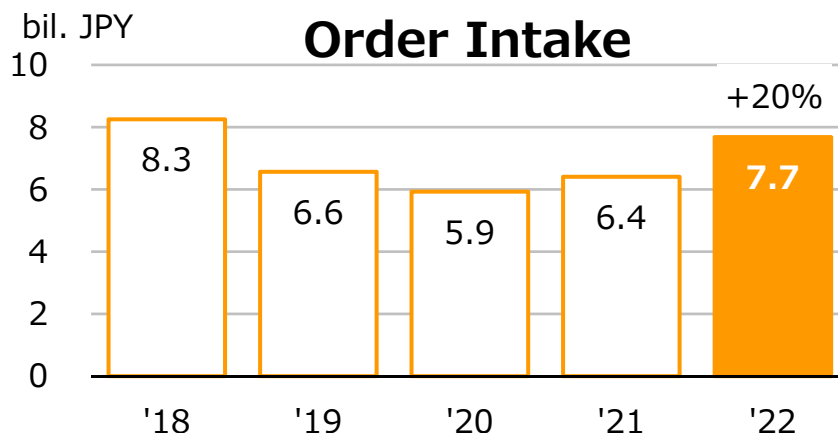
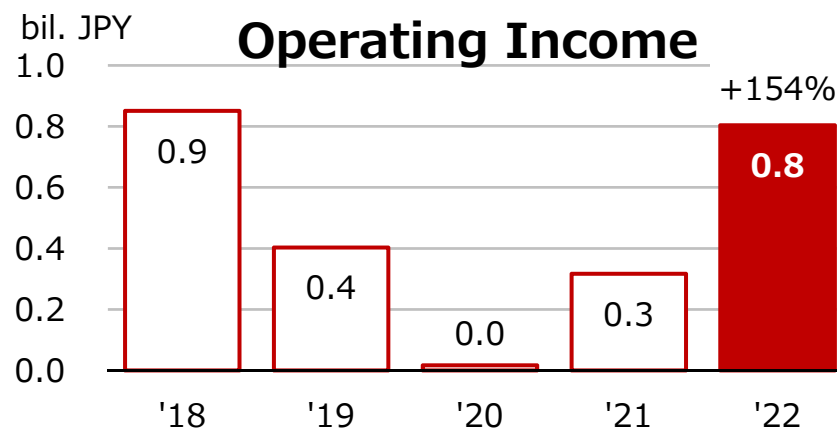
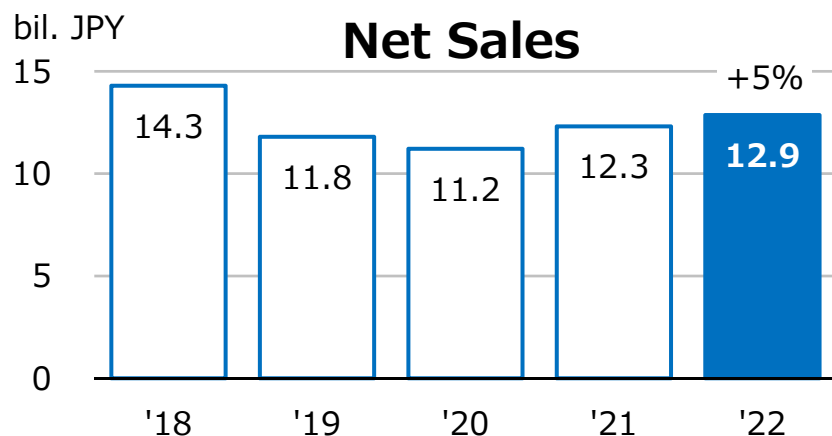
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Fire Fighting Vehicles (3Q)



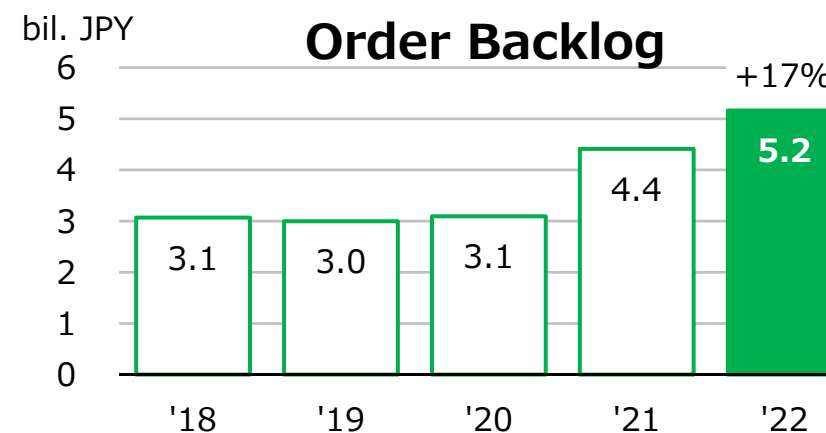
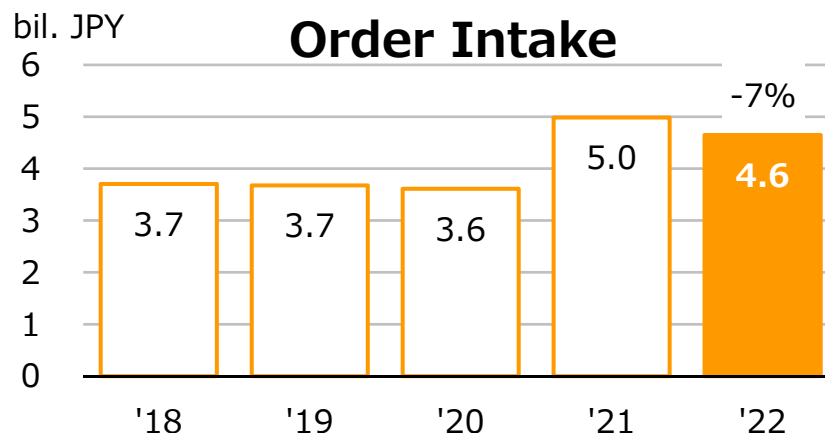
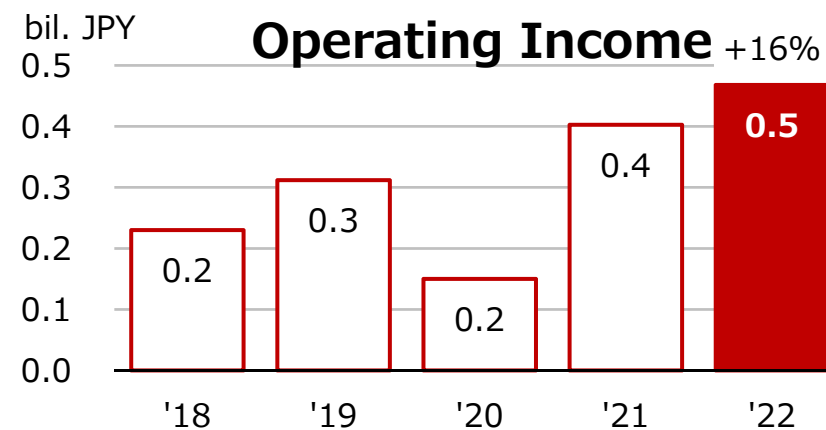
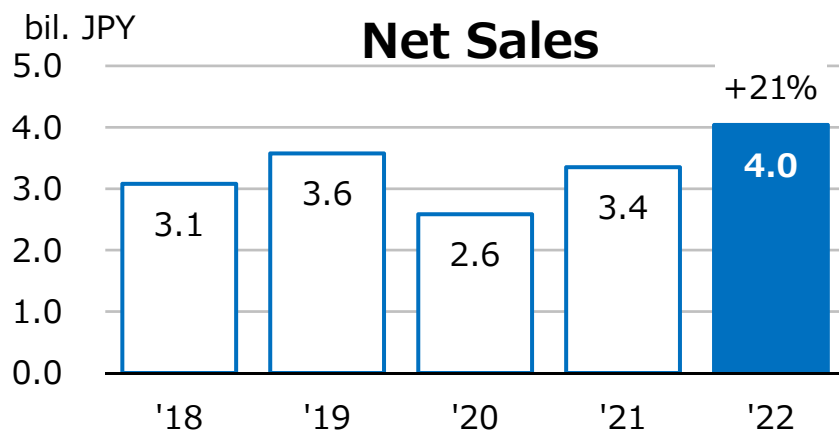
- **Net sales decreased by 18% YoY, and operating income decreased 2.0 billion yen YoY**
 - Mainly lower level of productivity due to the decreased production volume caused by delayed supply of chassis
- **Order intake increased by 13% YoY, and order backlog increased by 36% YoY**
 - Order intake have remained steady both domestic and overseas, and order backlog increased caused by delayed supply of chassis

Fire Protection Equipment & Systems (3Q)



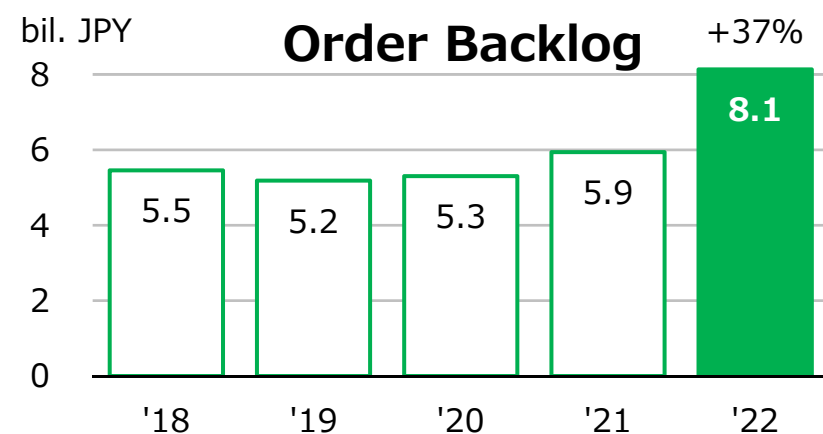
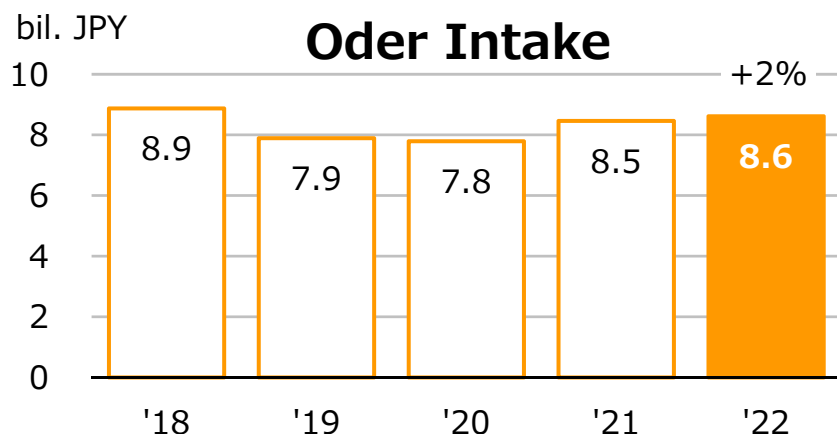
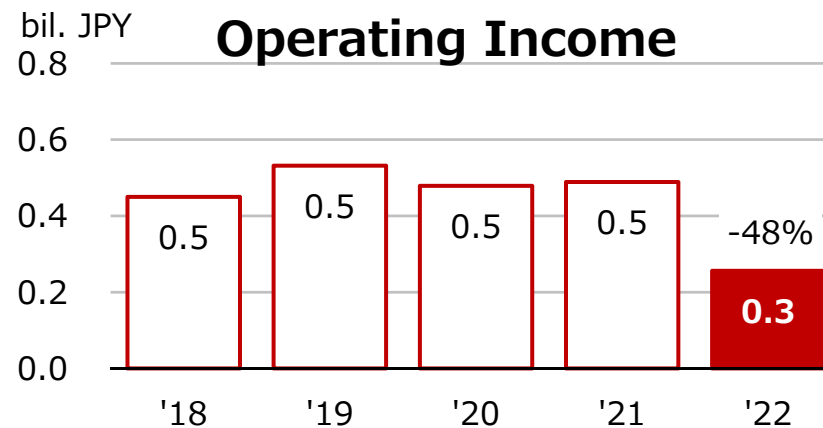
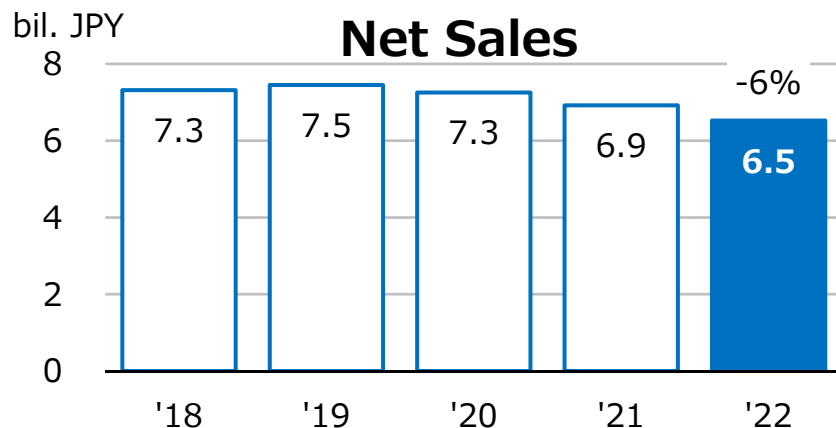
- **Net sales increased by 5% YoY, and operating income increased by 0.5 billion yen YoY**
 - This is due to the steady increase in sales of fire extinguisher
- **Order intake increased by 20% YoY, and order backlog increased by 32% YoY**
 - This is due to the steady increase in extinguishing equipment for mainly large-scale projects

Recycling Machines (3Q)



- **Net sales increased by 21% YoY, and operating income increased by 16% YoY**
 - This is due to the steady increase in sales of products
- **Order intake decreased by 7% YoY, and order backlog increased by 17% YoY**
 - This is due to the decrease in order intake of products

Environmental Conservation Vehicles (3Q)



- **Net sales decreased by 6% YoY, and operating income decreased by 48% YoY**
 - This is due to the lower level of production caused by delayed supply of chassis
- **Order intake increased by 2% YoY, and order backlog increased by 37% YoY**
 - Order intake have remained steady, and order backlog increased caused by delayed supply of chassis



This document contains forward-looking statements. Where any such forward-looking statement includes a statement of the assumptions, bases underlying such a forward-looking statement, or economic environment in the primary markets and fluctuations of demand and supply, Morita Holdings cautions that assumed facts for bases almost always vary from the actual results, and differences between assumed facts or bases and actual results can be material, depending upon the circumstances. Where, in any forward-looking statement, Morita Holdings or its management expresses an expectation or belief as to future results, there can be no guaranty or assurance that the statement of expectation or belief will result or be achieved or accomplished. The words “forecast”, “project”, “believe”, “expect”, “anticipate”, and similar expressions may identify forward-looking statements.

Taking into account the foregoing, the following are identified as important factors, risks or uncertainties that cause the actual results to differ materially from those expressed in any forward-looking statement made by, or on behalf of, Morita Holdings: competitive factors, including and not limited to, pricing, the implementation of Morita Holdings’ product strategies, and economic trends in important markets worldwide.

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