

# Third Quarter Financial Results for FY2021

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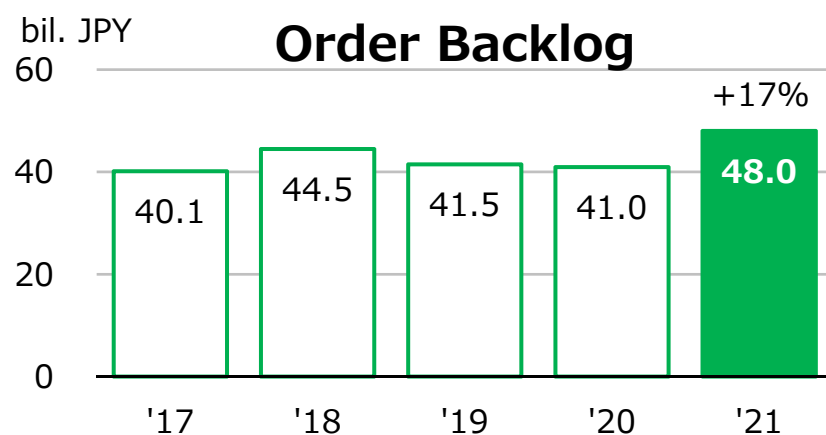
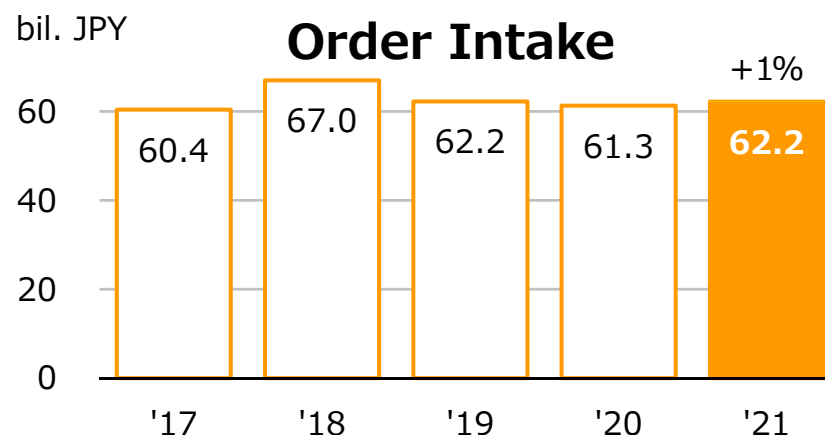
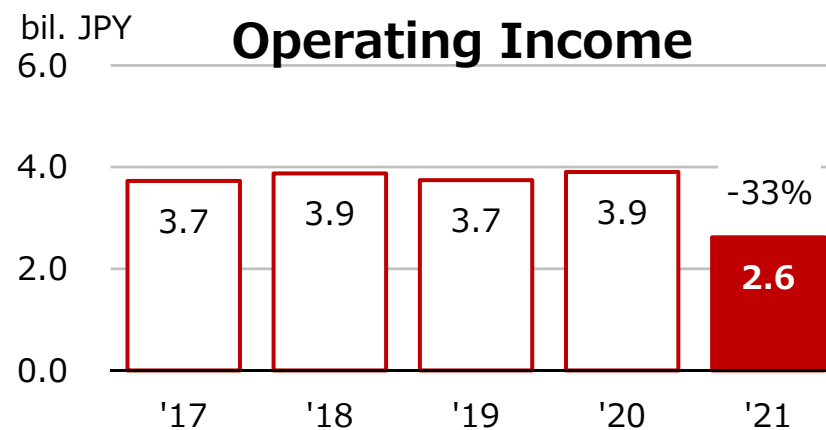
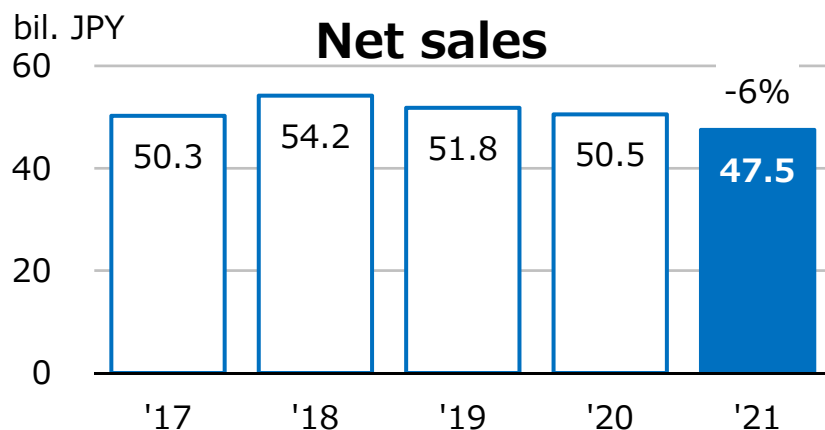
January 28, 2022

Securities Code: 6455

**MORITA HOLDINGS CORPORATION**

<https://www.morita119.com/en>

# Consolidated Performance (3Q)



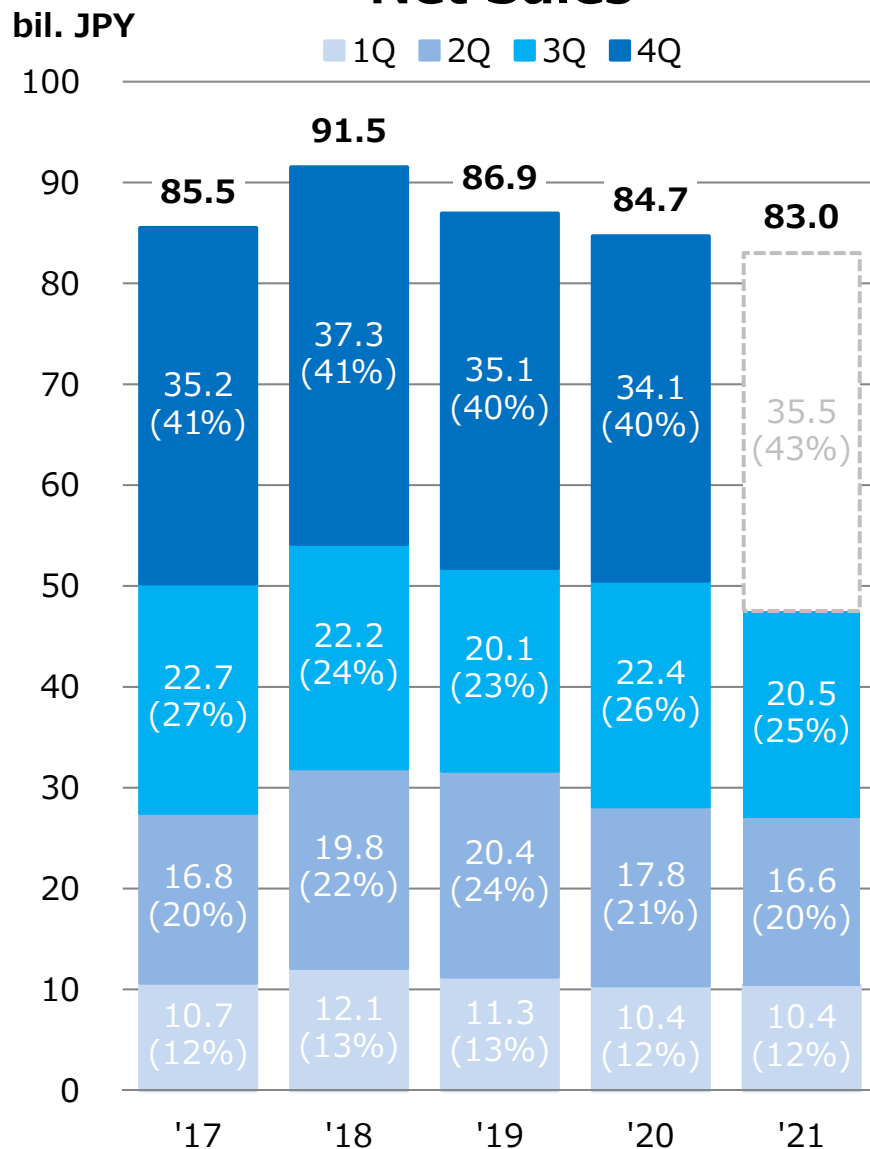
- **Net sales decreased by 6% YoY, and operating income decreased by 33% YoY**
  - This is due to the impact of accounting standard regarding revenue recognition for domestic FFV business (Impact net sales: 3.5 billion yen, operating income: 1.0 billion yen)
- **Overall order intake increased by 1% YoY, and order backlog increased by 17% YoY**
  - While order intake decreased in FFV business, it increased in FPES business, RM business, and ECV business

\* FFV: Fire Fighting Vehicles \*FPES: Fire Protection Equipment & Systems \*RM: Recycling Machines \*ECV: Environmental Conservation Vehicles

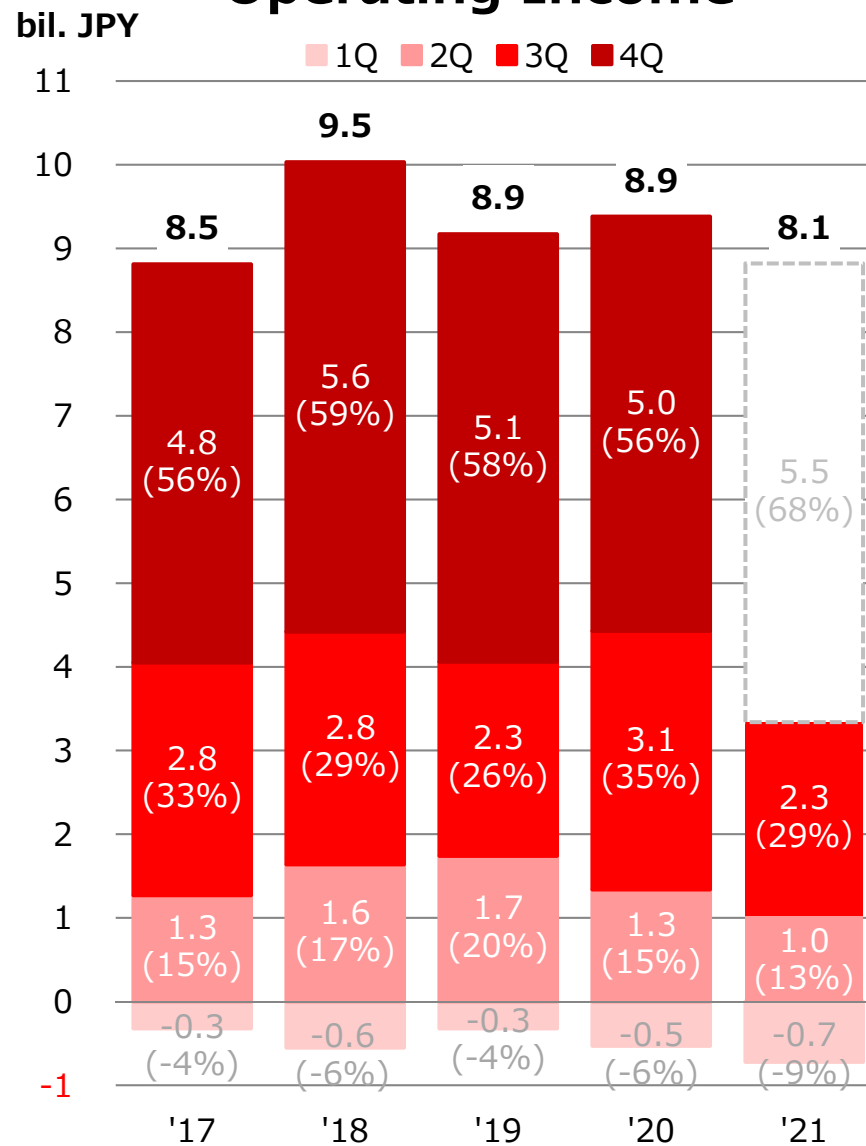
# Performance Composition by Quarter



## Net Sales

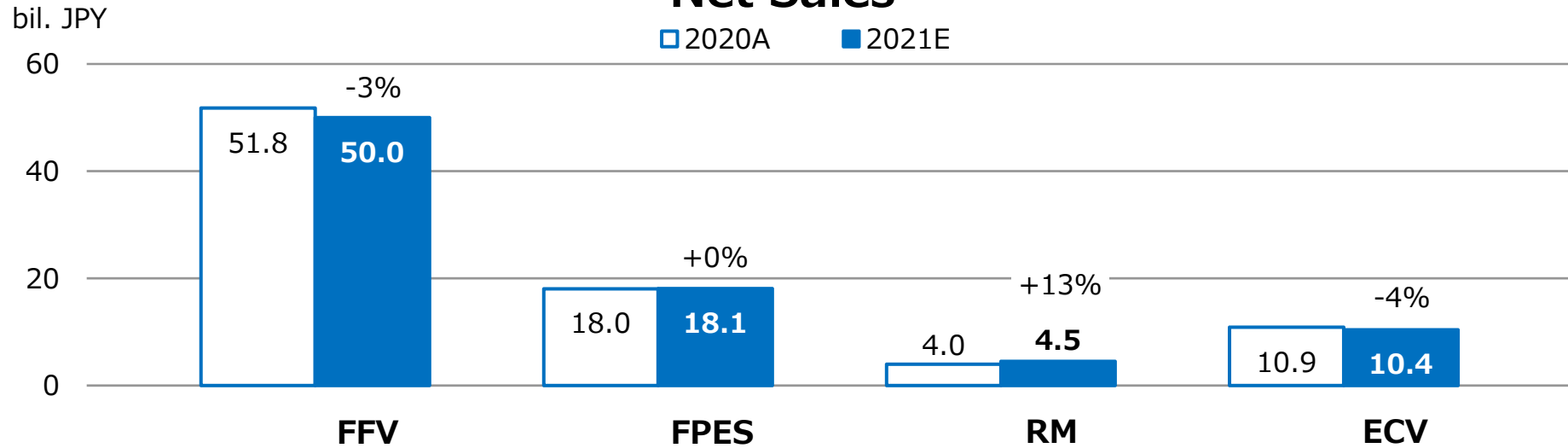


## Operating Income

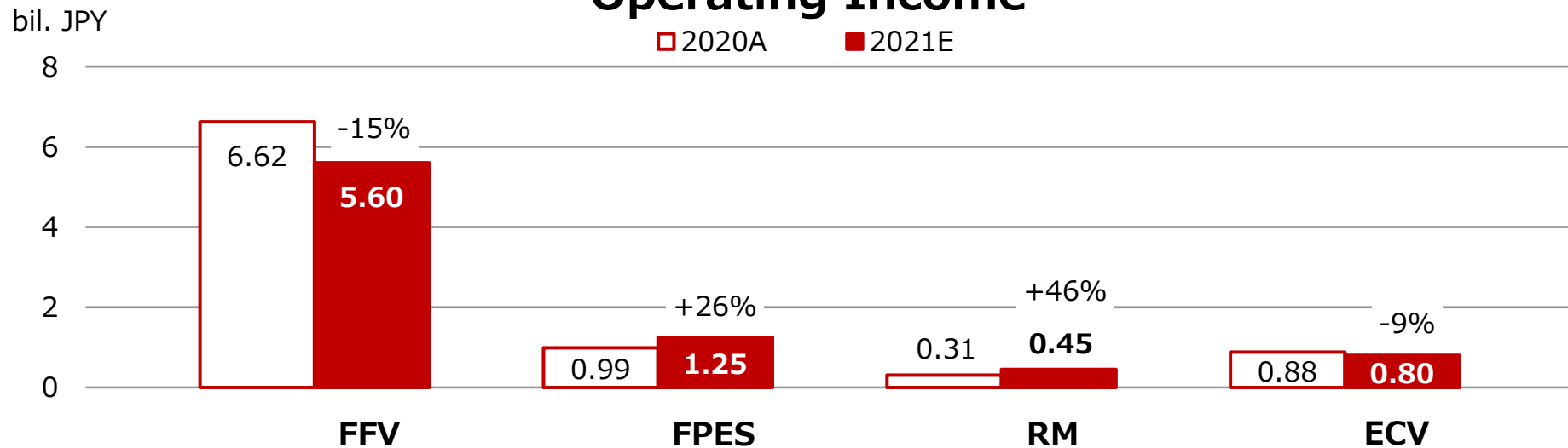


# Outlook for Segment Performance (Full year) MORITA

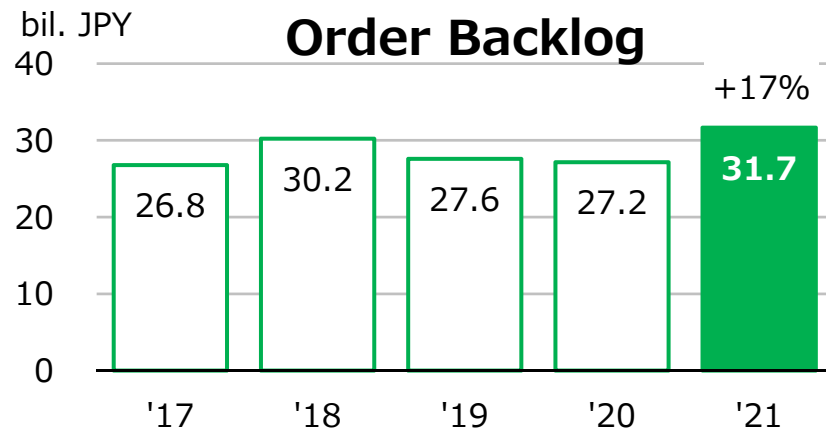
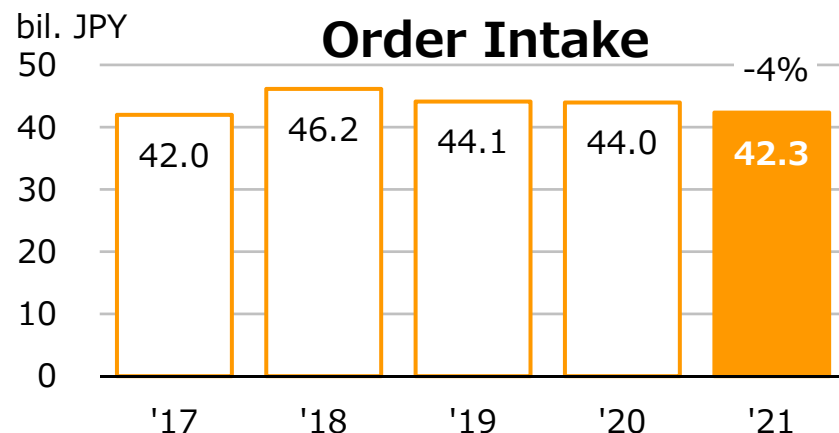
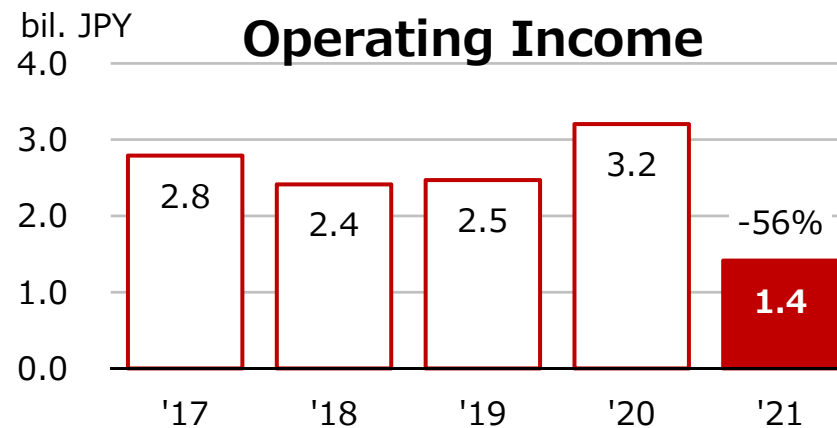
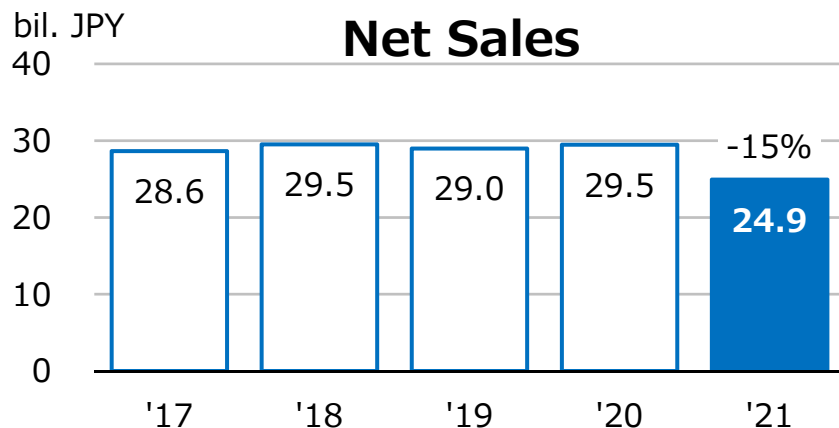
## Net Sales



## Operating Income

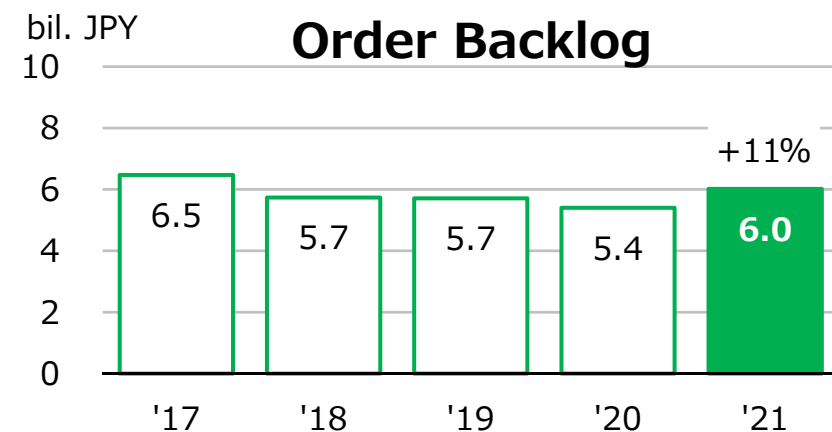
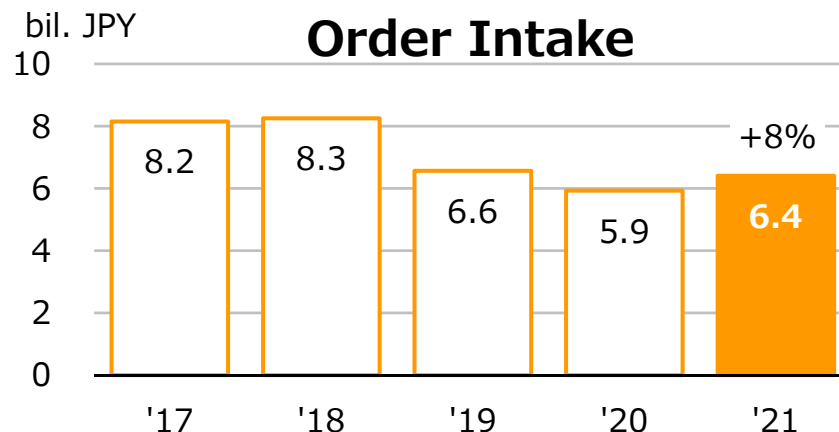
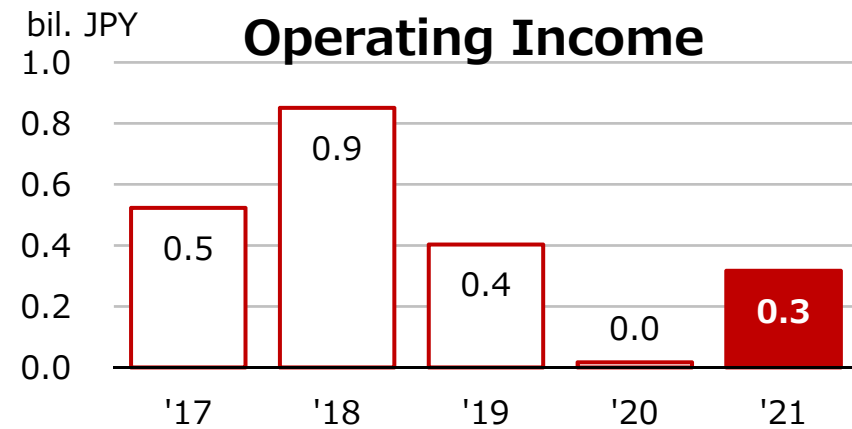
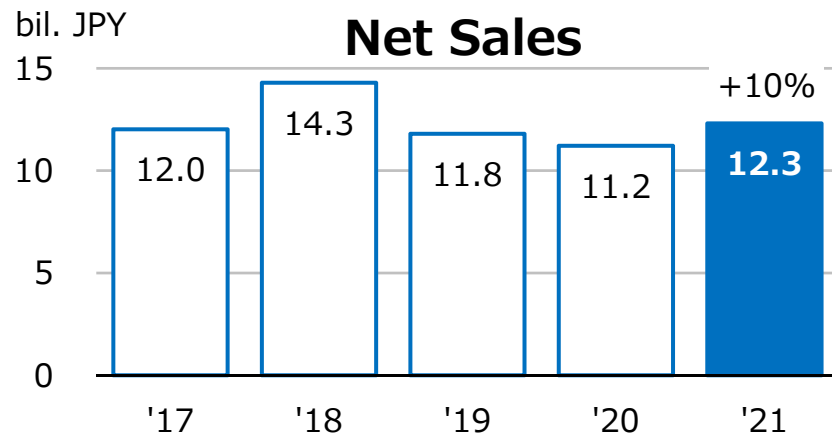


# Fire Fighting Vehicles (3Q)



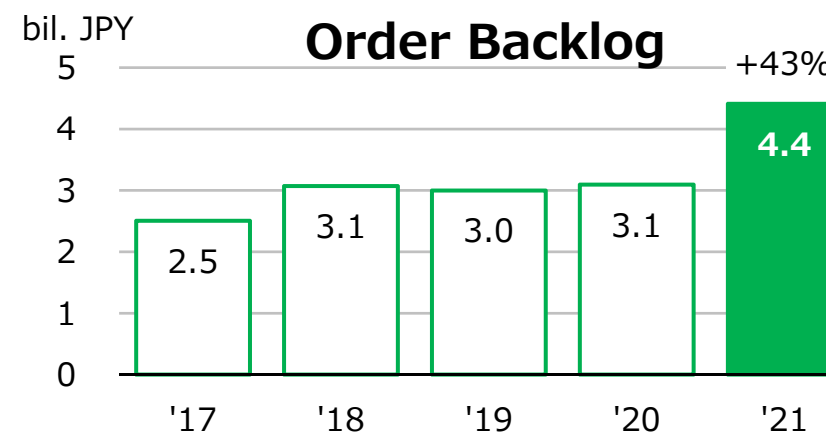
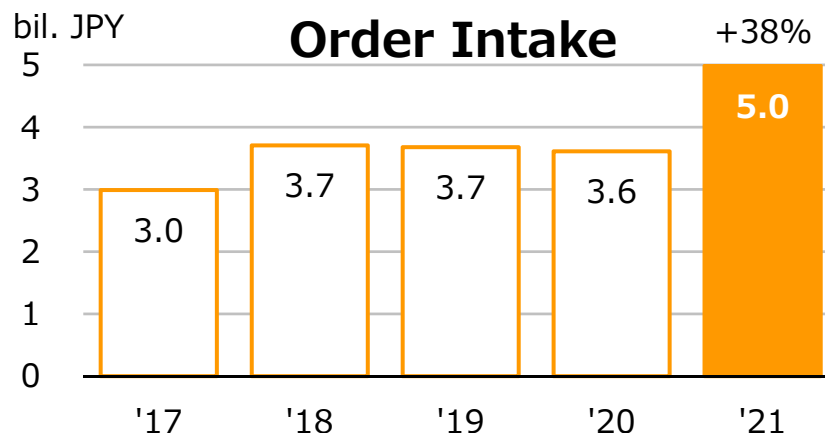
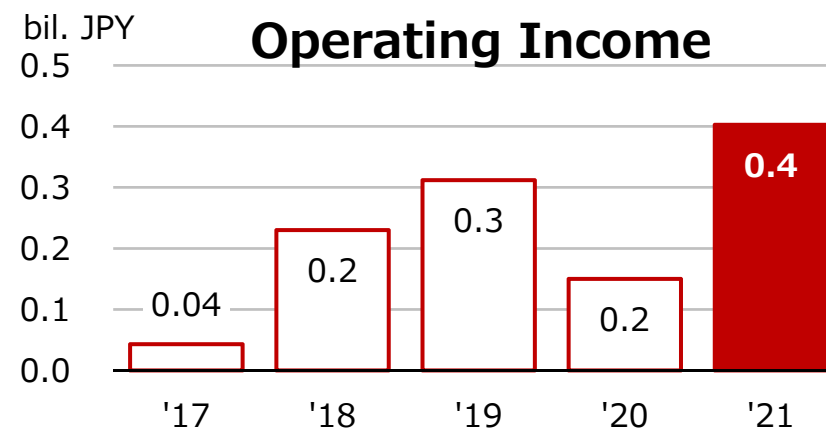
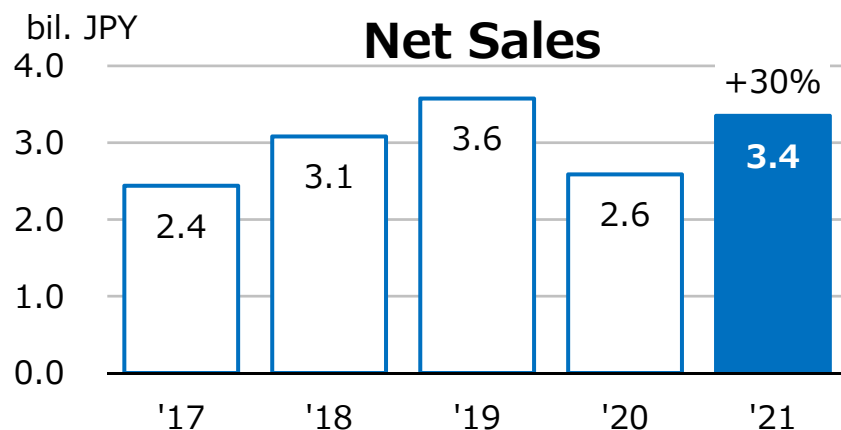
- **Net sales decreased by 15% YoY, and operating income decreased by 56% YoY**
  - This is due to the impact of application of the accounting standard regarding revenue recognition for domestic sales and the postponement of some overseas sales to the fourth quarter
- **Order intake decreased by 4% YoY, and order backlog increased by 17% YoY**
  - While overseas orders were solid, domestic orders decreased

# Fire Protection Equipment & Systems (3Q)



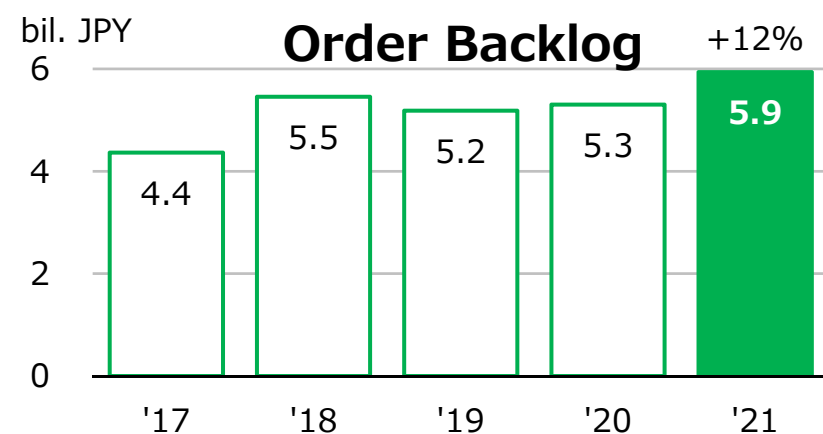
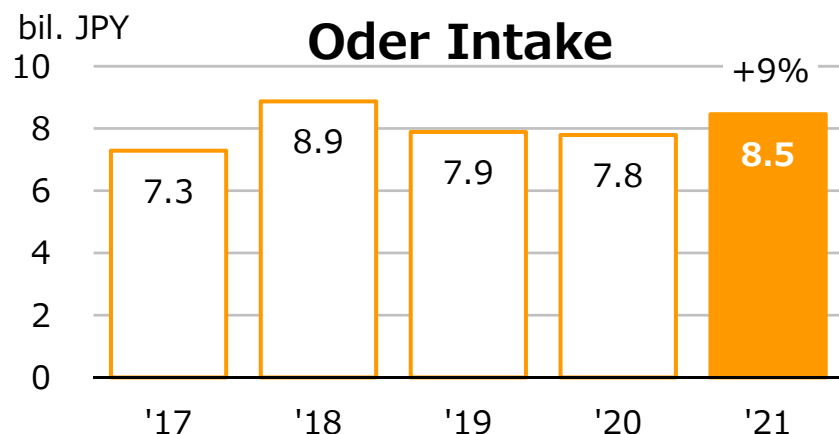
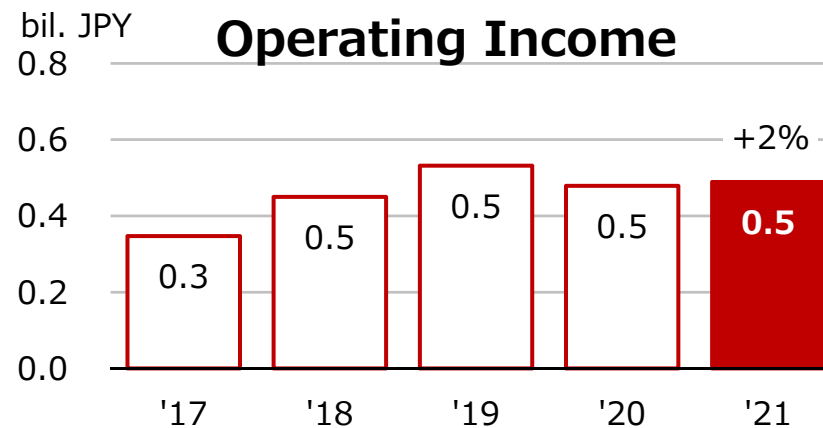
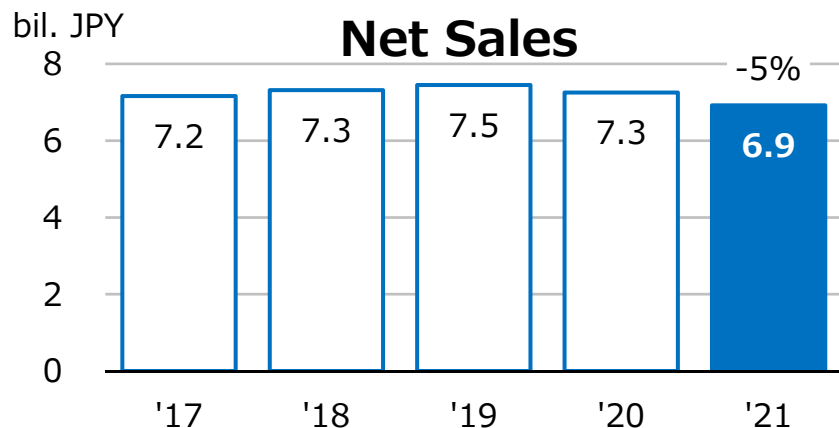
- **Net sales increased by 10% YoY, and operating income increased by 0.3 billion yen YoY**
  - This is due to the steady increase in sales of fire extinguisher
- **Order intake increased by 8% YoY, and order backlog increased by 11% YoY**
  - This is due to the steady increase in orders of SPRINEX for apartment complex

# Recycling Machines (3Q)



- **Net sales increased by 30% YoY, and operating income increased 0.25 billion yen YoY**
  - This is due to the steady increase in sales of products, maintenance and service
- **Order intake increased by 38% YoY, and order backlog increased by 43% YoY**
  - This is due to the steady increase in orders of products

# Environmental Conservation Vehicles (3Q)



- **Net sales decreased by 5% YoY, and operating income increased by 2% YoY**
  - This is due to the delay in some production caused by supply constraint of chassis
- **Order intake increased by 9% YoY, and order backlog increased by 12% YoY**
  - This is due to the steady increase in orders of products





**This document contains forward-looking statements. Where any such forward-looking statement includes a statement of the assumptions, bases underlying such a forward-looking statement, or economic environment in the primary markets and fluctuations of demand and supply, Morita Holdings cautions that assumed facts for bases almost always vary from the actual results, and differences between assumed facts or bases and actual results can be material, depending upon the circumstances. Where, in any forward-looking statement, Morita Holdings or its management expresses an expectation or belief as to future results, there can be no guaranty or assurance that the statement of expectation or belief will result or be achieved or accomplished. The words “forecast”, “project”, “believe”, “expect”, “anticipate”, and similar expressions may identify forward-looking statements.**

**Taking into account the foregoing, the following are identified as important factors, risks or uncertainties that cause the actual results to differ materially from those expressed in any forward-looking statement made by, or on behalf of, Morita Holdings: competitive factors, including and not limited to, pricing, the implementation of Morita Holdings’ product strategies, and economic trends in important markets worldwide.**

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