

Third Quarter Financial Results for FY2023

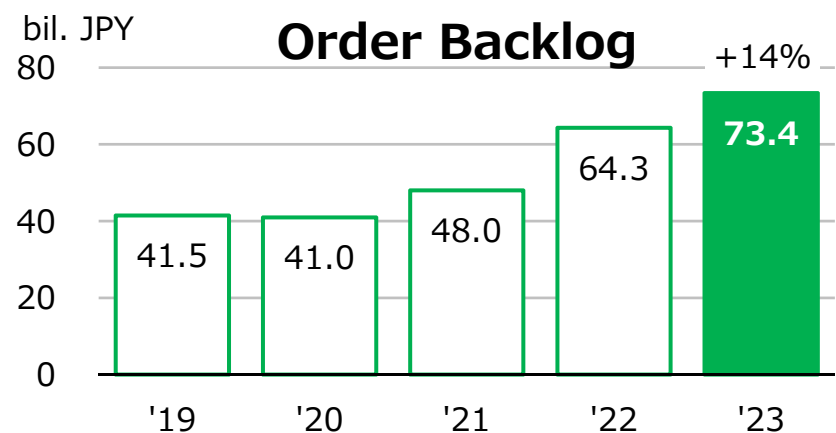
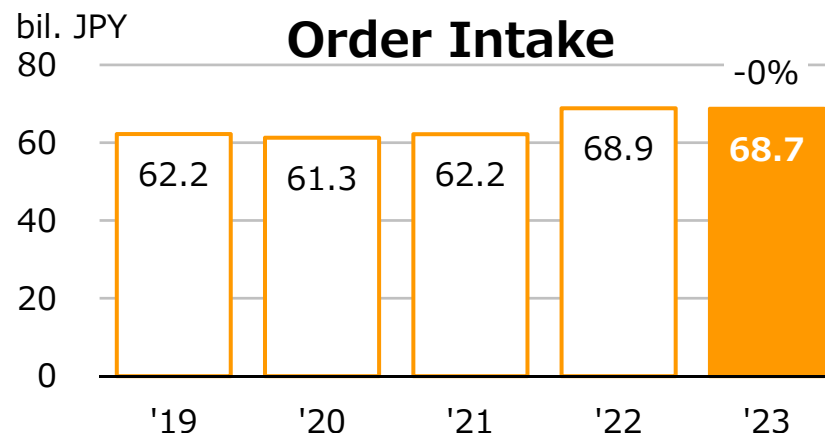
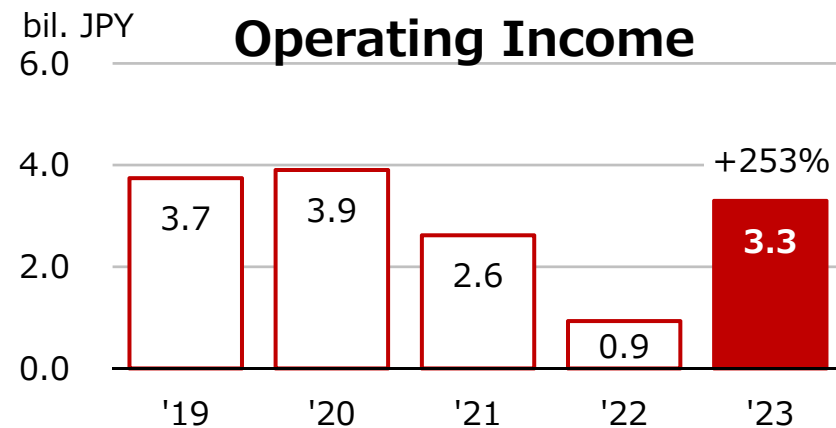
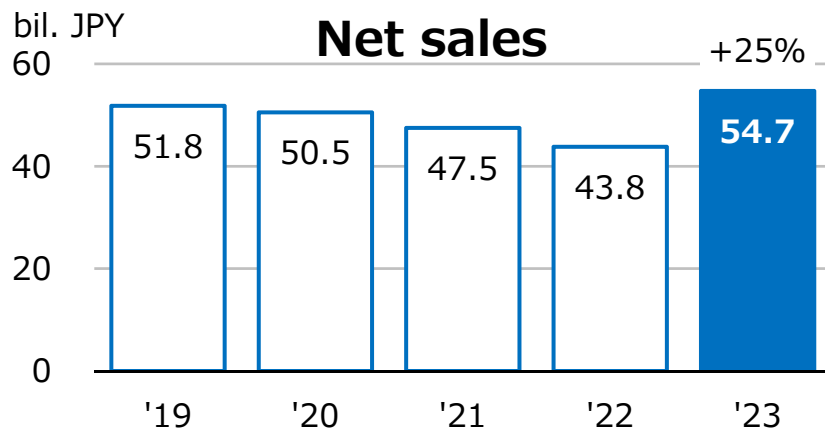
January 31, 2024

Securities Code: 6455

MORITA HOLDINGS CORPORATION

<https://www.morita119.com/en>

Consolidated Performance (3Q)



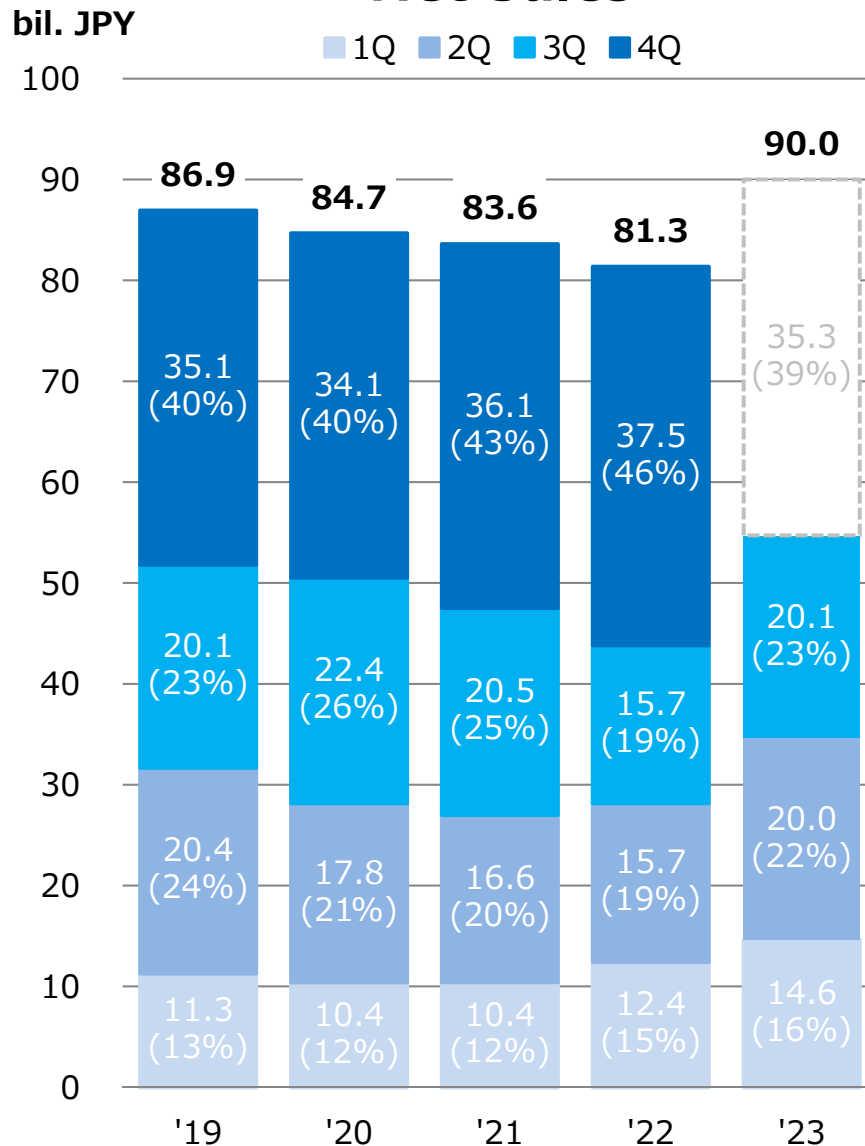
- **Net sales increased by 25% YoY, and operating income increased by 253% YoY**
 - This is due to the increase in net sales and operating income in all segments. Net sales reached the record high for the third quarter.
- **Overall order intake slightly decreased YoY, and order backlog increased by 14% YoY**
 - This is due to the high order backlog at the beginning of the period and the continued high level of orders, the end-of-period order backlog increased.

* FFV: Fire Fighting Vehicles *FPES: Fire Protection Equipment & Systems *RM: Recycling Machines *ECV: Environmental Conservation Vehicles

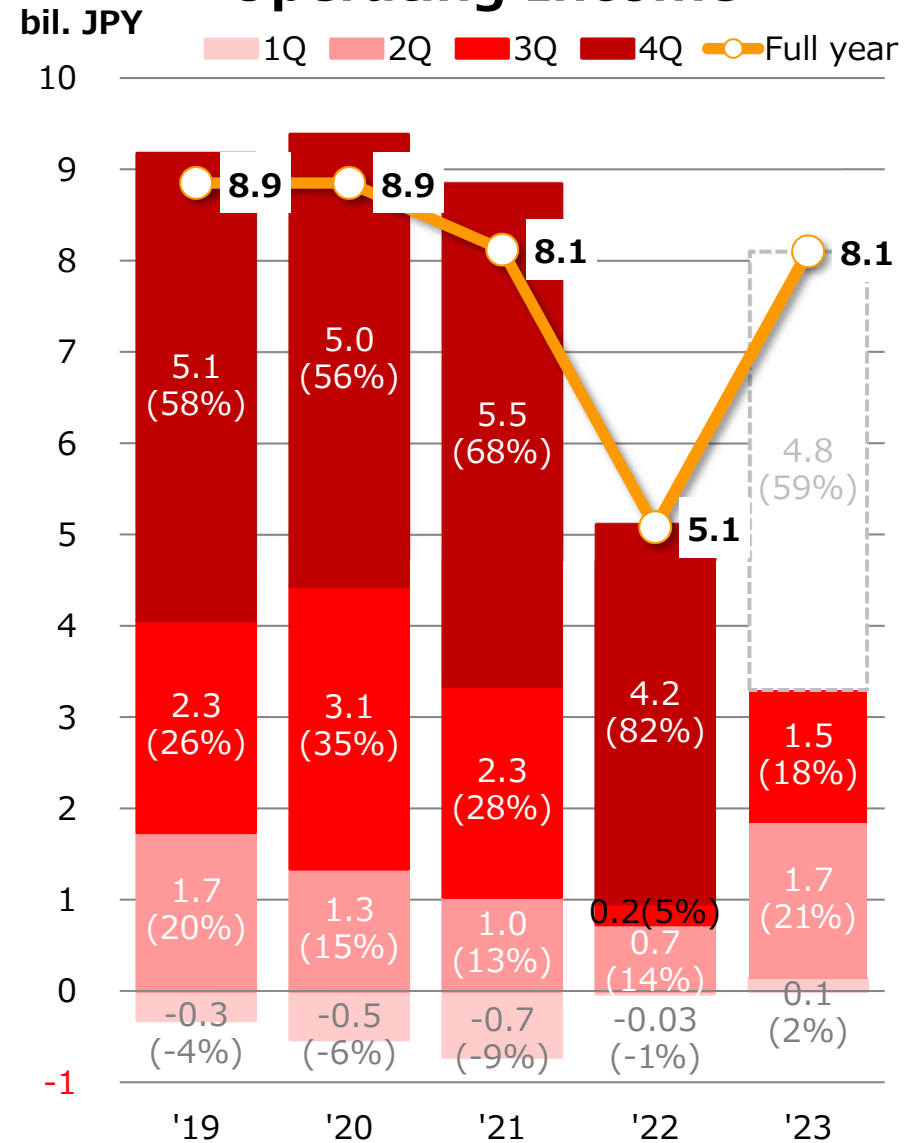
Performance Composition by Quarter



Net Sales



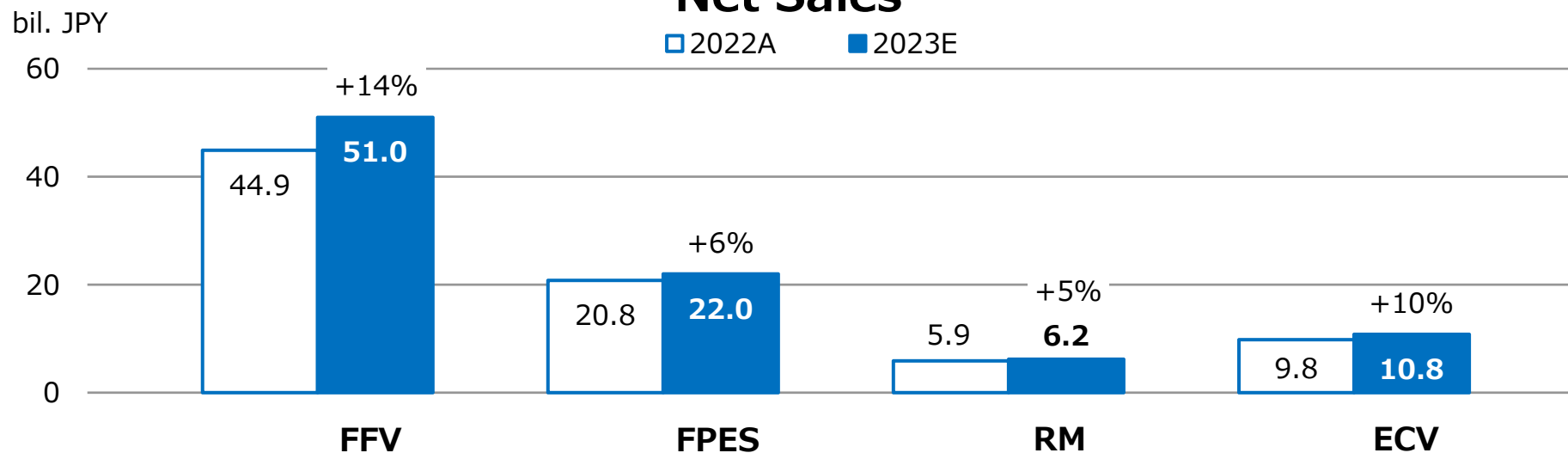
Operating Income



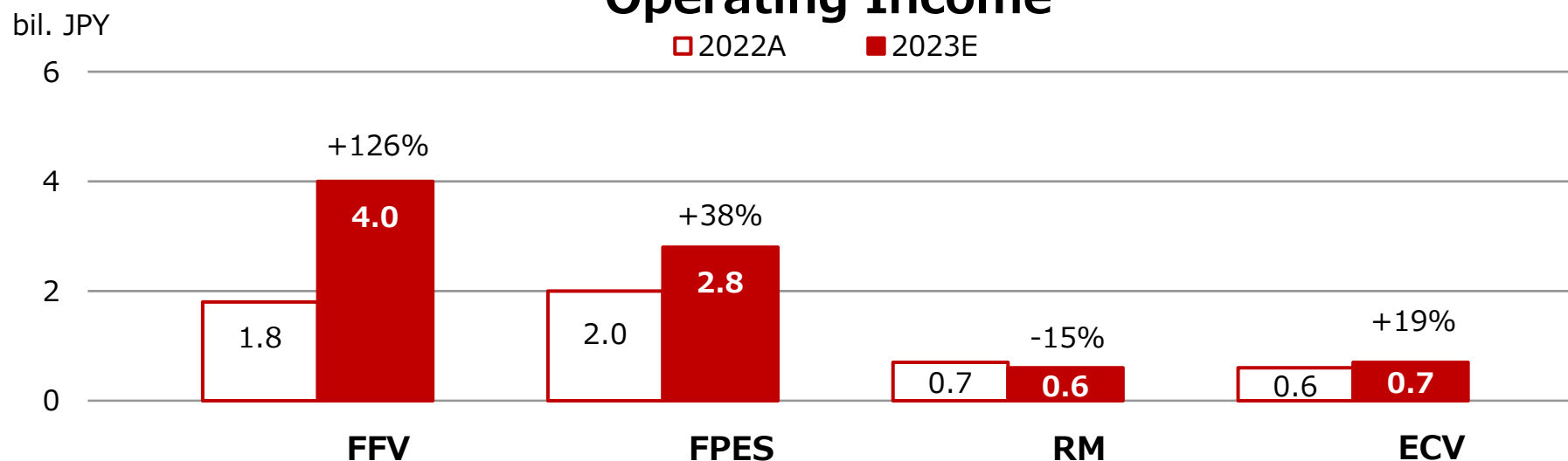
Outlook for Segment Performance



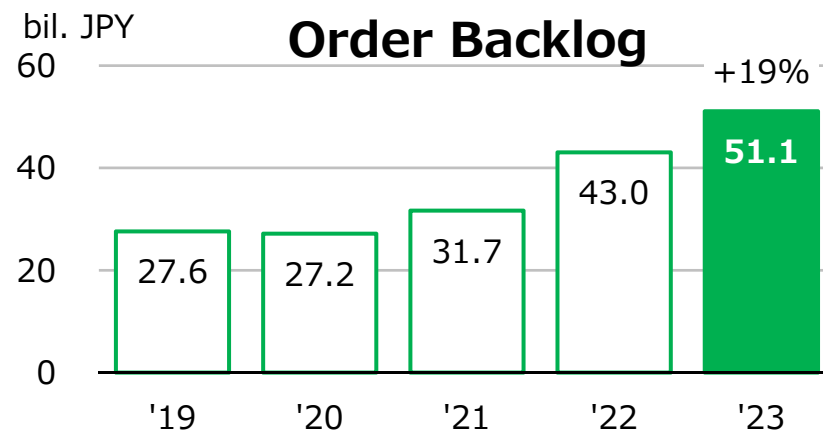
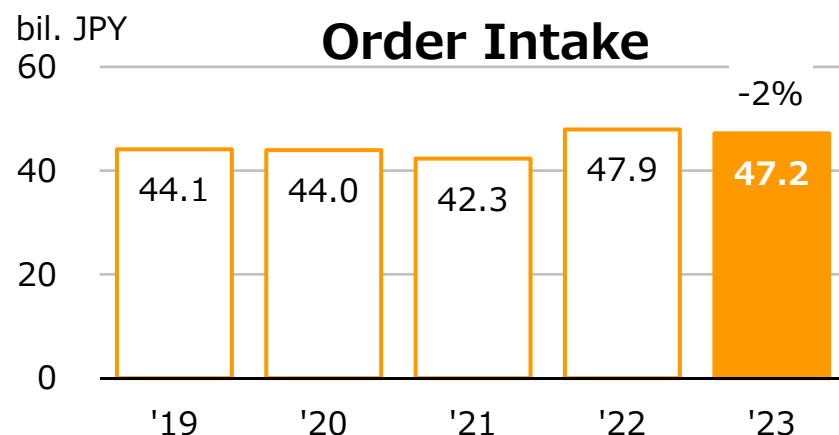
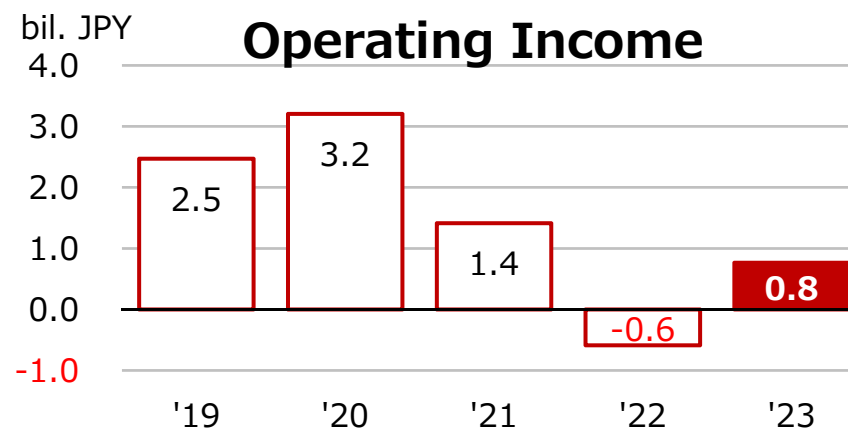
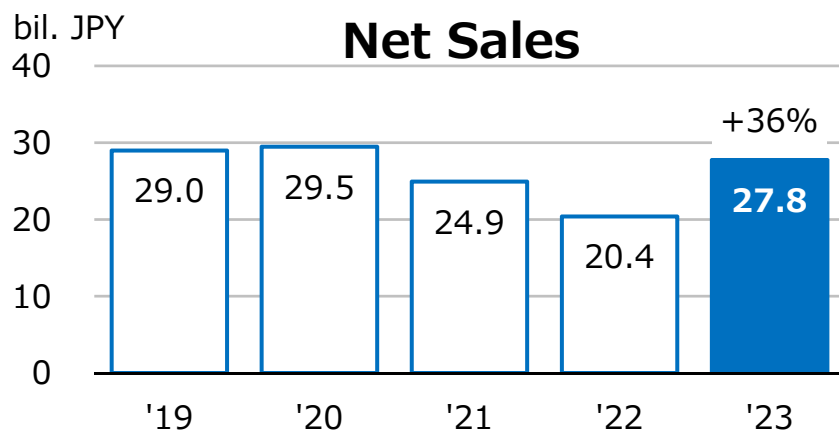
Net Sales



Operating Income

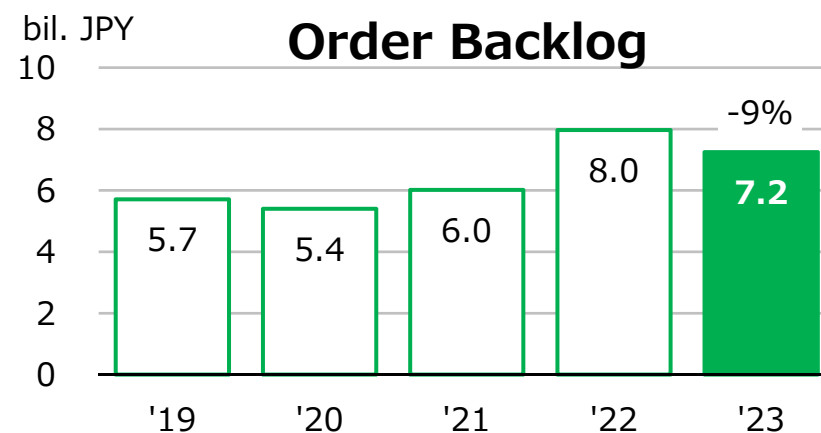
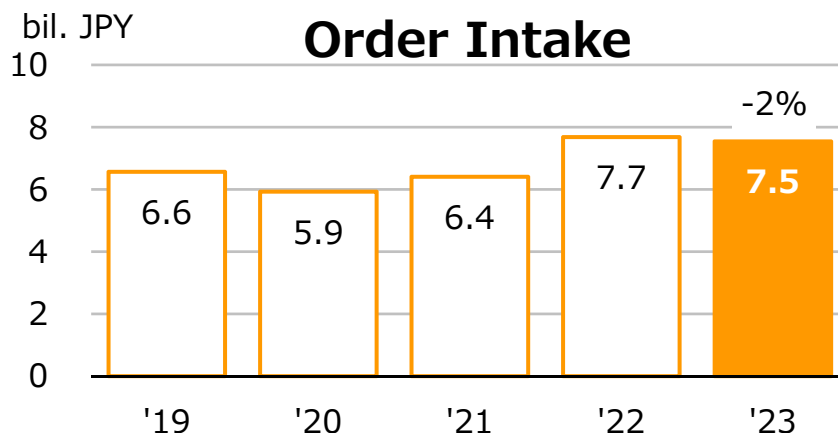
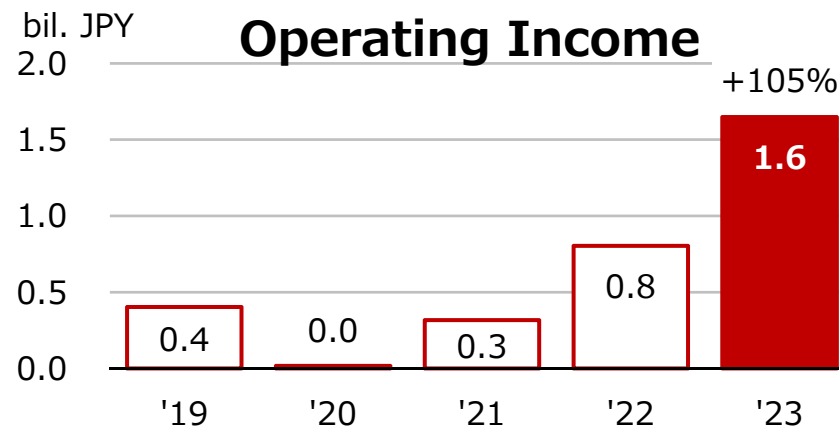
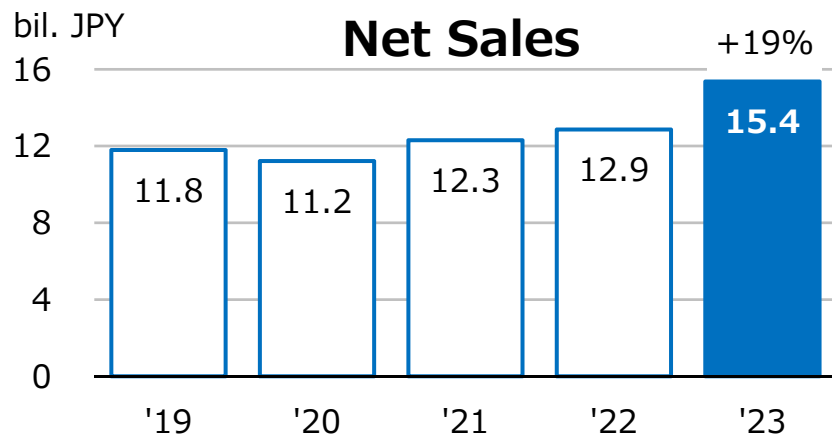


Fire Fighting Vehicles (3Q)



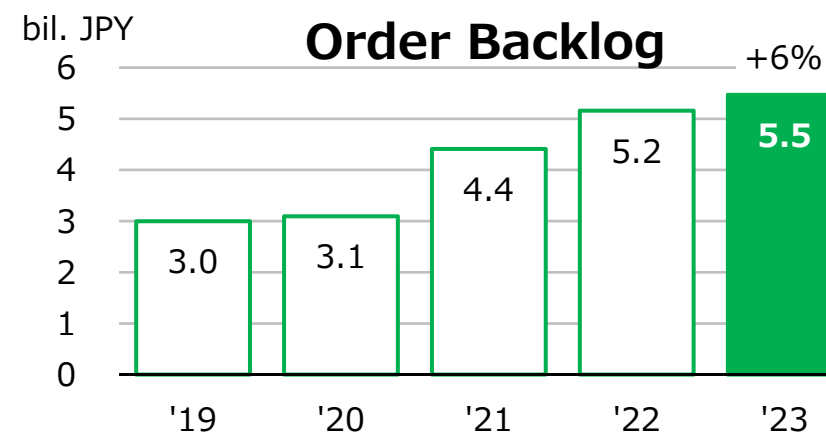
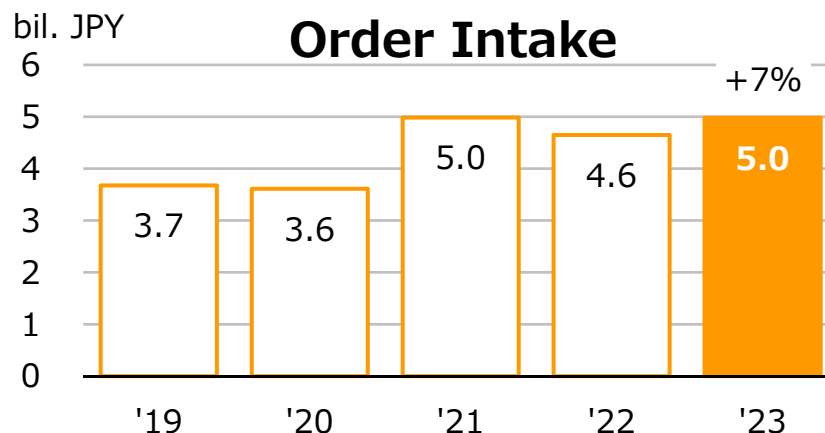
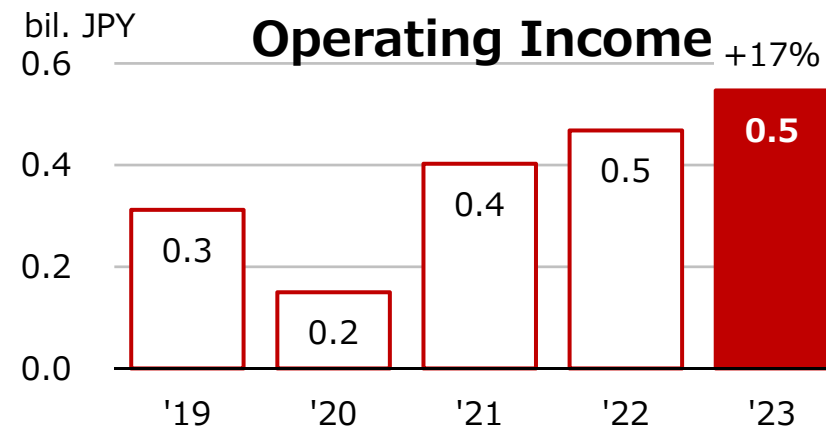
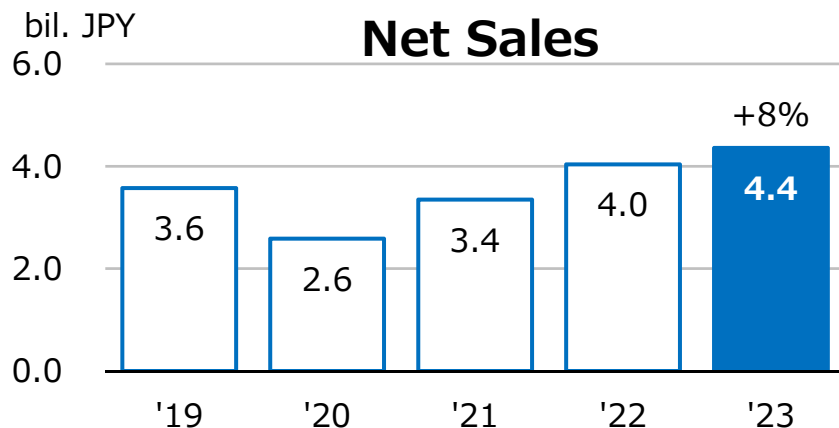
- **Net sales increased by 36% YoY, and operating income increased 1.4 billion yen YoY**
 - While overseas sales decreased due to delay in supply of chassis, domestic sales steady increase.
- **Order intake decreased by 2% YoY, and order backlog increased by 19% YoY**
 - This is due to the carry-over from the previous year and the continued high level of orders, the end-of-period order backlog increased both domestic and overseas.

Fire Protection Equipment & Systems (3Q)



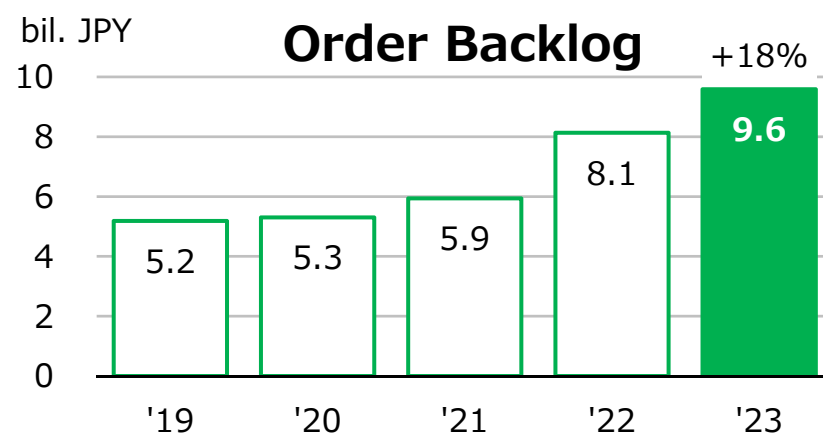
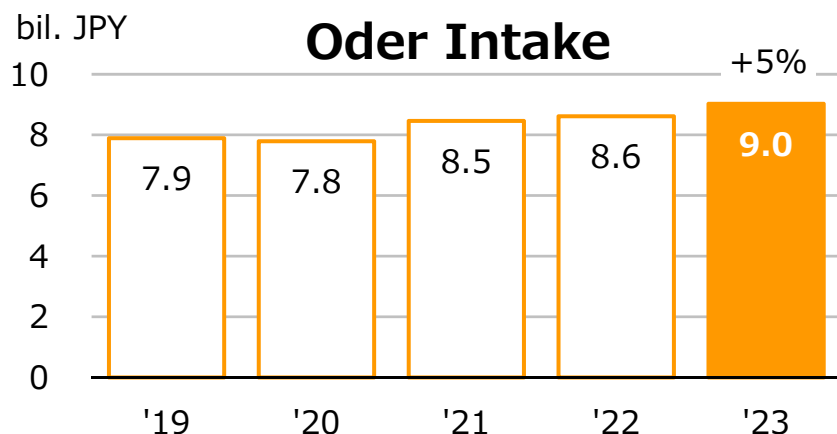
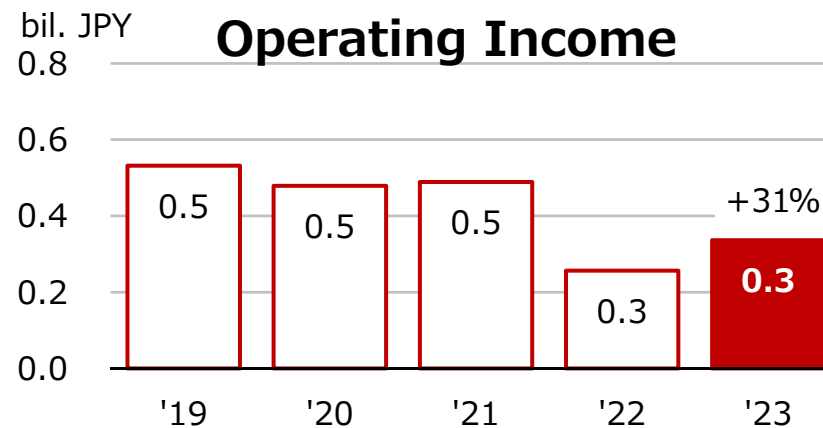
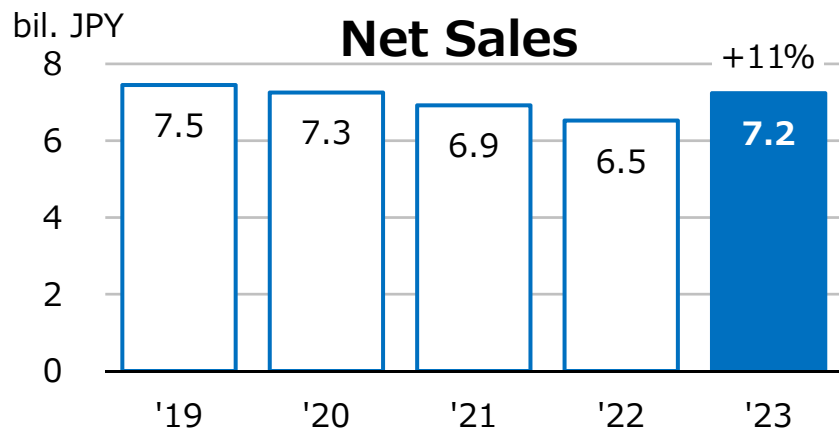
- **Net sales increased by 19% YoY, and operating income increased by 105% YoY**
 - This is due to the increase in sales of fire extinguishers as well as fire extinguishing system, with both sales and operating income reached the record high for the third quarter.
- **Order intake decreased by 2% YoY, and order backlog decreased by 9% YoY**
 - A decrease compared to the previous year, but still remain robust.

Recycling Machines (3Q)



- **Net sales increased by 8% YoY, and operating income increased by 17% YoY**
 - This is due to the steady increase in sales of products.
- **Order intake increased by 7% YoY, and order backlog increased by 6% YoY**
 - This is due to the steady increase in order intake of products.

Environmental Conservation Vehicles (3Q)



- **Net sales increased by 11% YoY, and operating income increased by 31% YoY**
 - This is due to the steady increase in sales of products.
- **Order intake increased by 5% YoY, and order backlog increased by 18% YoY**
 - This is due to the steady increase in order intake of products.



This document contains forward-looking statements. Where any such forward-looking statement includes a statement of the assumptions, bases underlying such a forward-looking statement, or economic environment in the primary markets and fluctuations of demand and supply, Morita Holdings cautions that assumed facts for bases almost always vary from the actual results, and differences between assumed facts or bases and actual results can be material, depending upon the circumstances. Where, in any forward-looking statement, Morita Holdings or its management expresses an expectation or belief as to future results, there can be no guaranty or assurance that the statement of expectation or belief will result or be achieved or accomplished. The words “forecast”, “project”, “believe”, “expect”, “anticipate”, and similar expressions may identify forward-looking statements.

Taking into account the foregoing, the following are identified as important factors, risks or uncertainties that cause the actual results to differ materially from those expressed in any forward-looking statement made by, or on behalf of, Morita Holdings: competitive factors, including and not limited to, pricing, the implementation of Morita Holdings’ product strategies, and economic trends in important markets worldwide.

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