

# Second Quarter Financial Results for FY2023

---

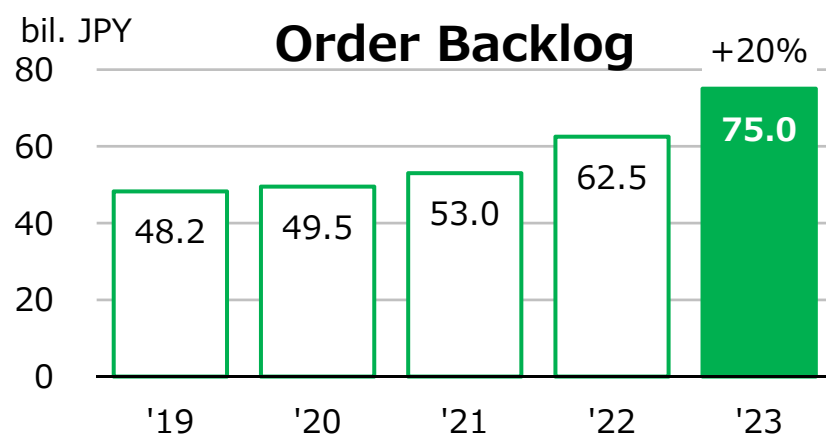
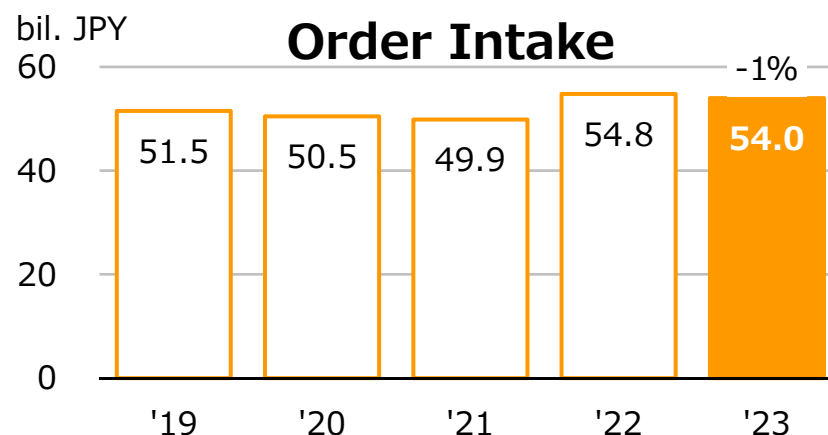
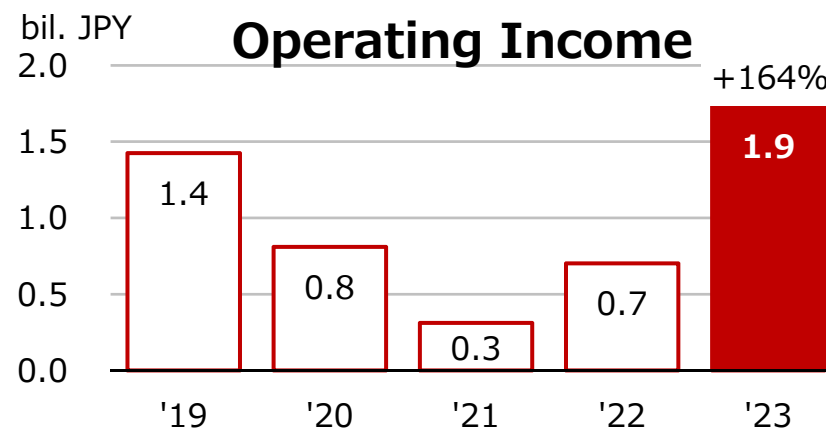
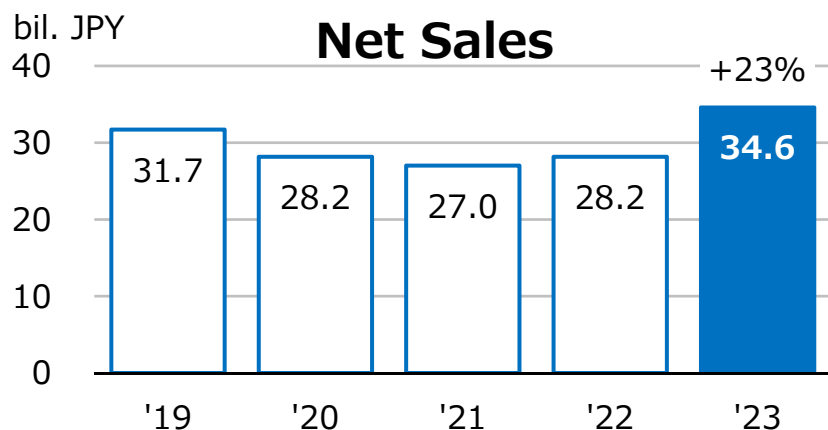
**October 31, 2023**

Securities Code: 6455

**MORITA HOLDINGS CORPORATION**

<https://www.morita119.com/en>

# Consolidated Performance (2Q)



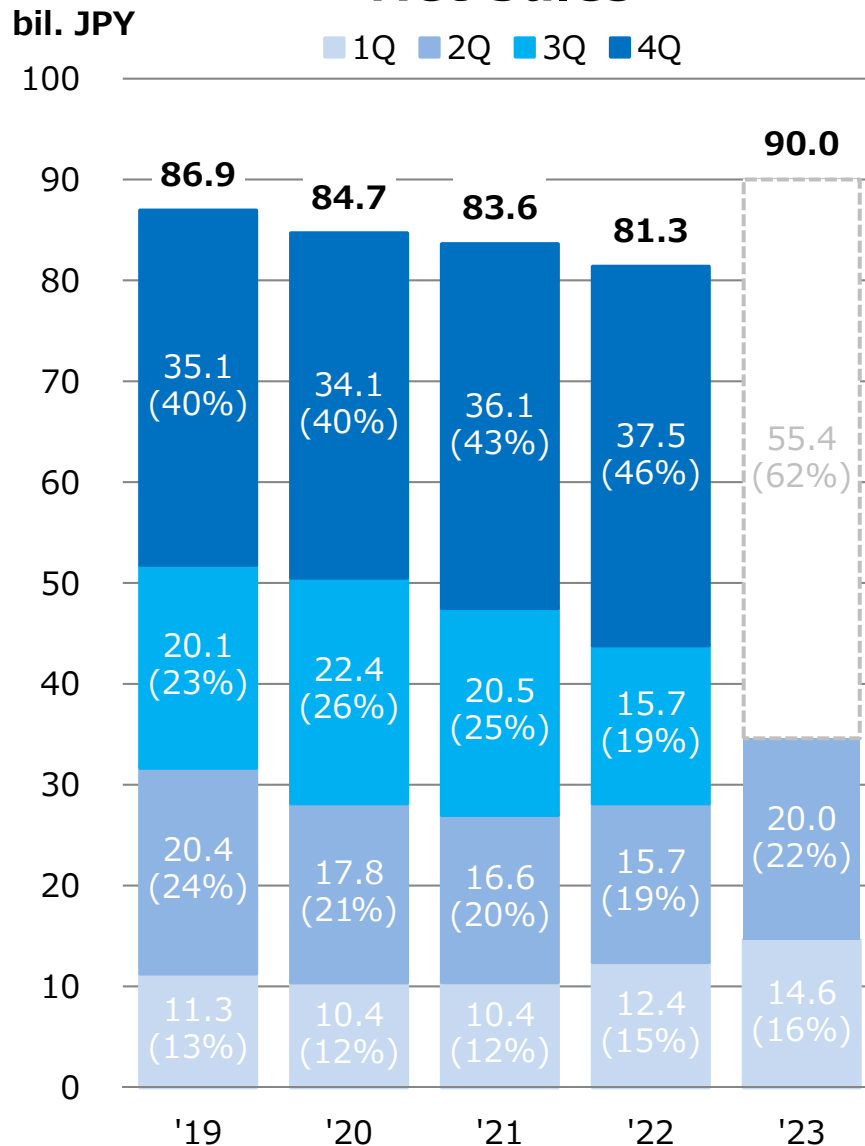
- **Net sales increased by 23% YoY, and operating income increased by 1.2 billion yen YoY**
  - This is due to the increase in net sales and operating income in all segments
- **Overall order intake decreased by 1% YoY, and order backlog increased by 20% YoY**
  - The order intake volume has decreased compared to the previous year but remains at a high level. backlog has increased which due to the high order backlog at the beginning of the period.

\* FFV: Fire Fighting Vehicles \*FPES: Fire Protection Equipment & Systems \*RM: Recycling Machines \*ECV: Environmental Conservation Vehicles

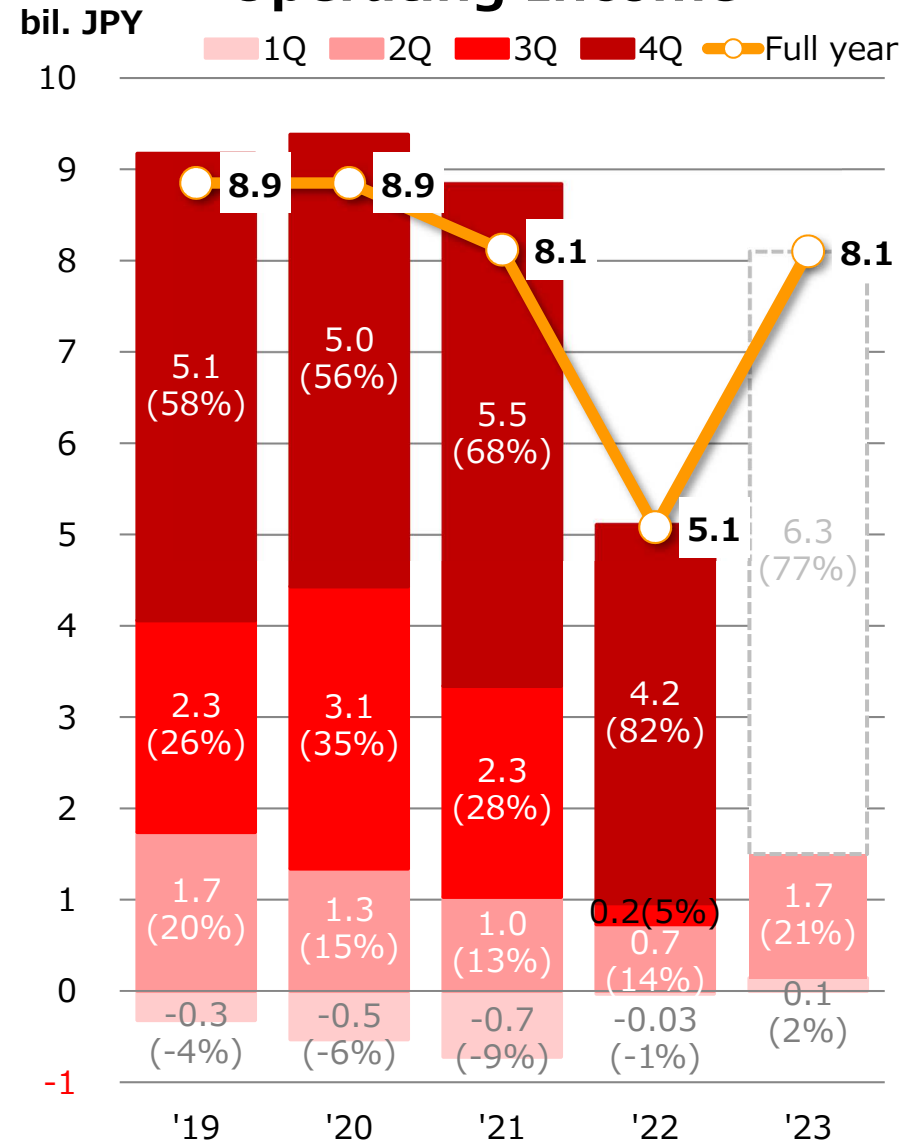
# Performance Composition by Quarter



## Net Sales



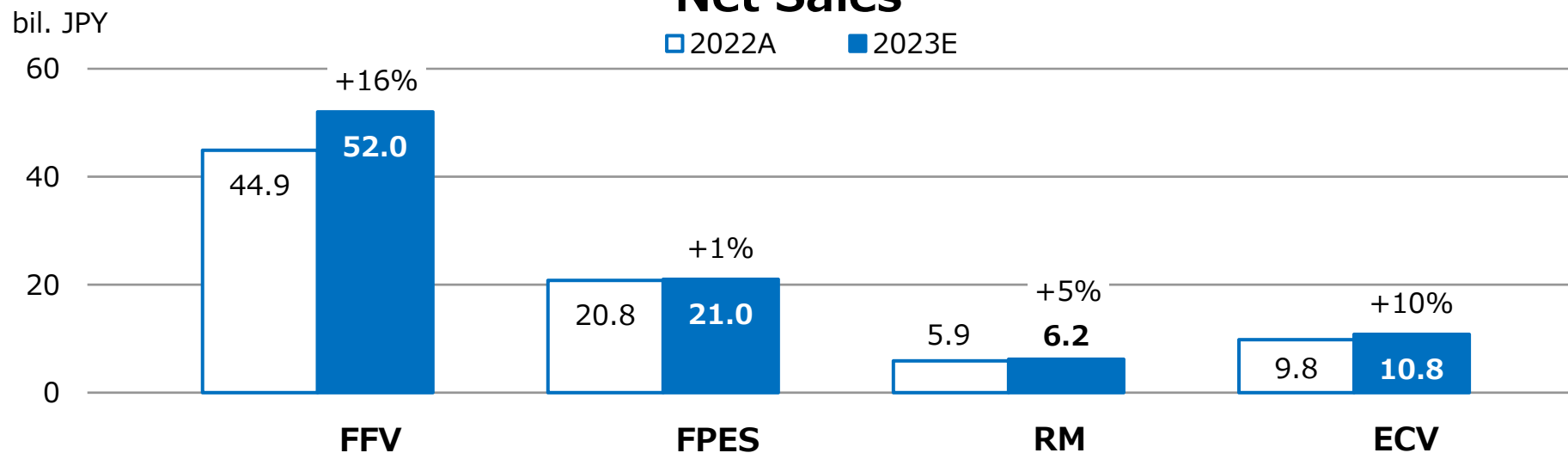
## Operating Income



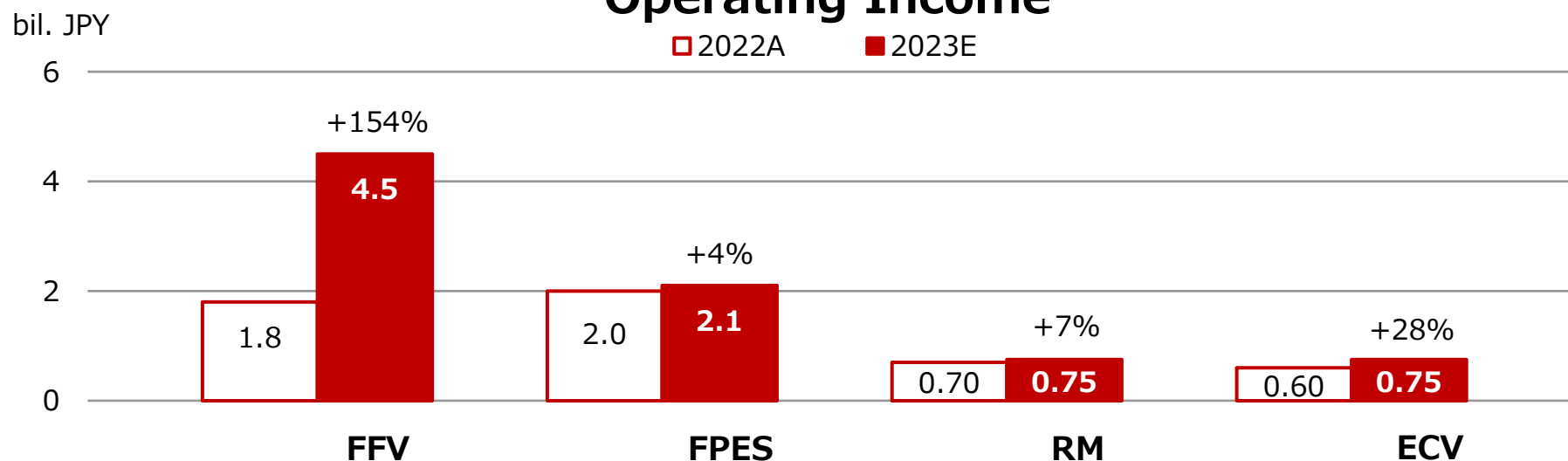
# Outlook for Segment Performance



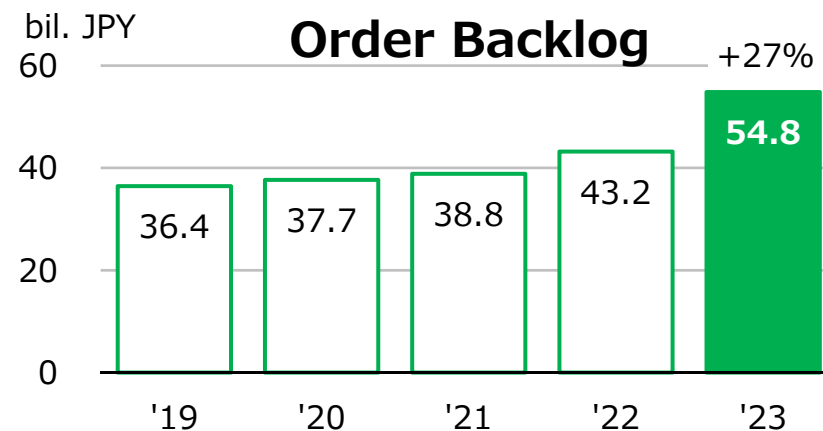
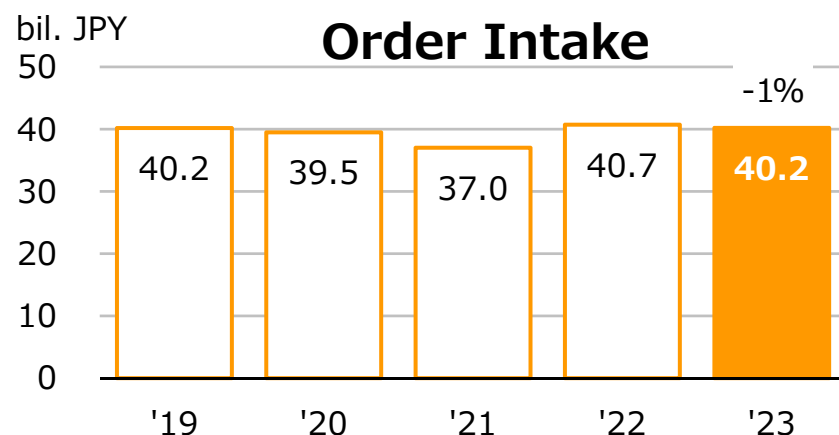
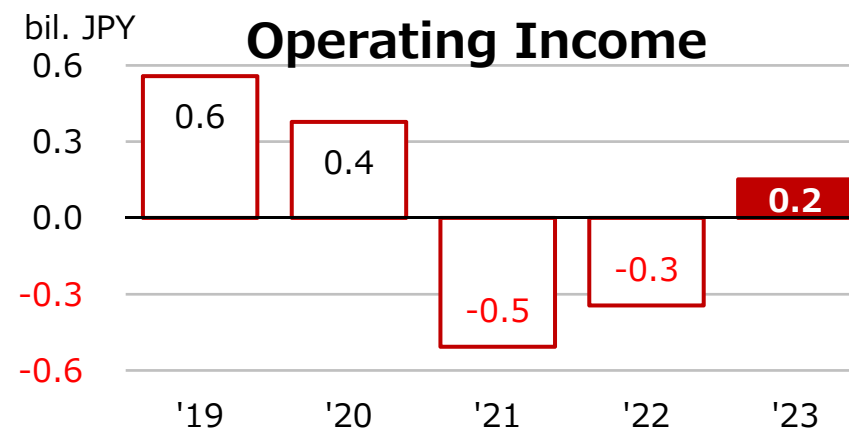
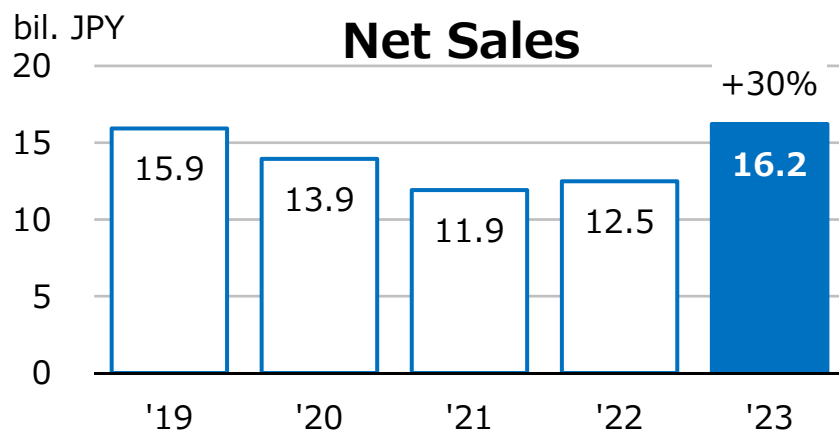
## Net Sales



## Operating Income

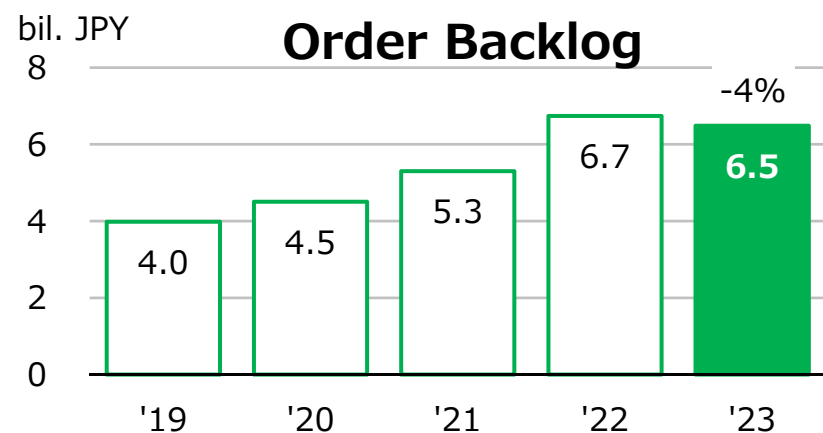
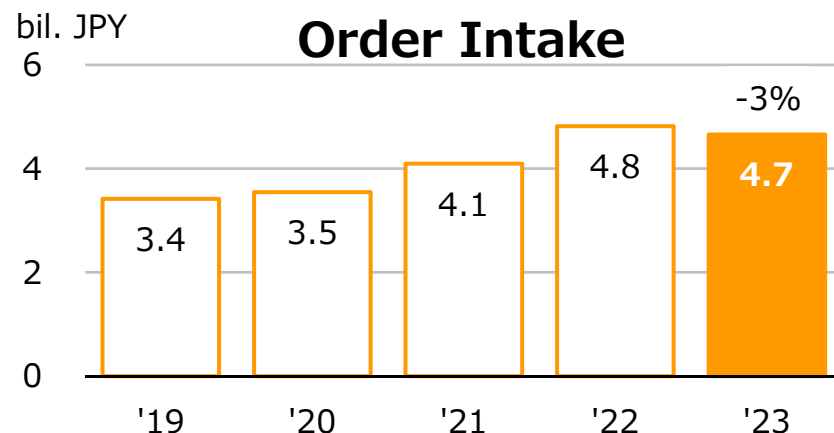
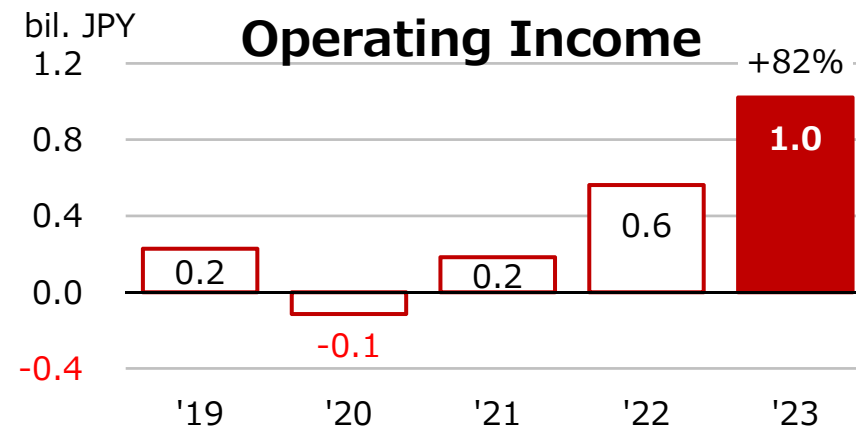
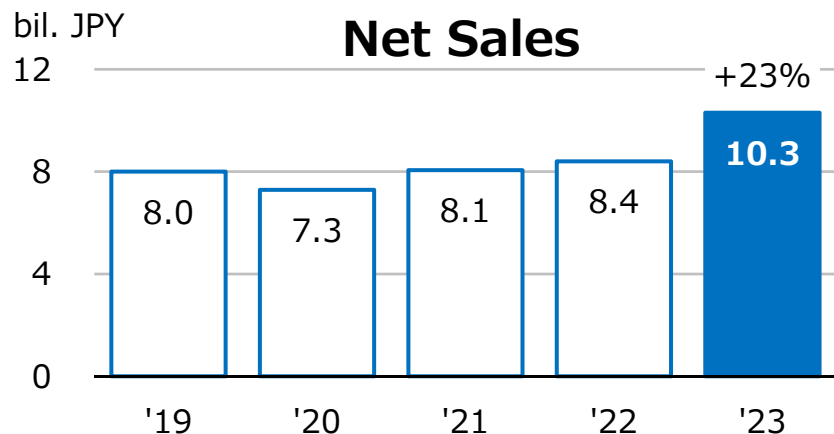


# Fire Fighting Vehicles (2Q)



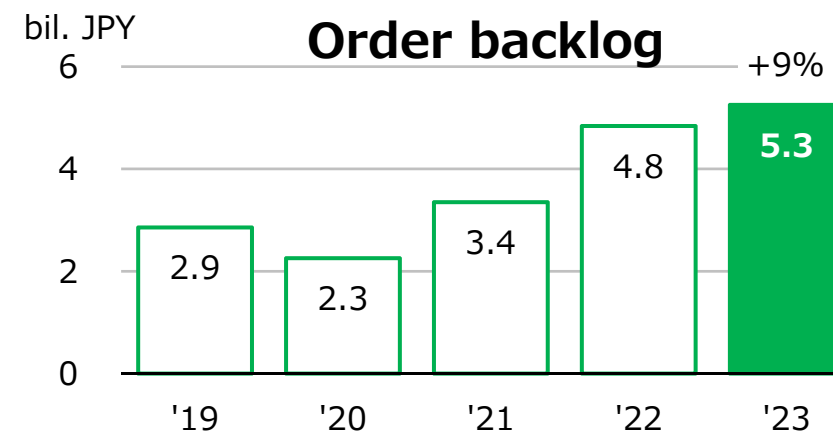
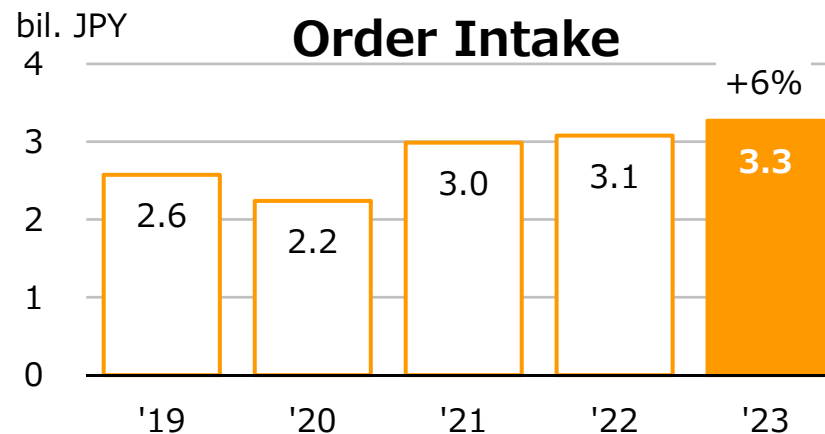
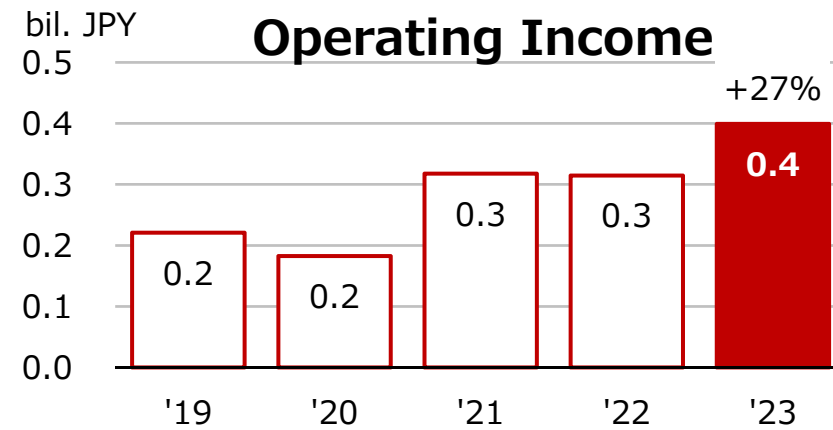
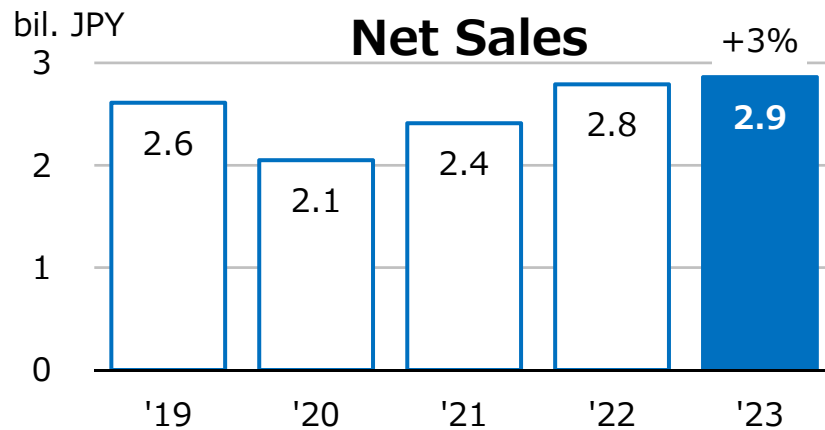
- **Net sales increased by 30% YoY, and operating income increased by 0.49 billion yen YoY**
  - This is due to the contribution of projects carried over from the previous year in the domestic market, which steadily contributed to sales.
- **Order intake decreased by 1% YoY, and order backlog increased by 27% YoY**
  - Order intake decreased in the overseas market, but the order backlog increased both domestic and overseas due to carryovers from the previous year.

# Fire Protection Equipment & Systems (2Q) MORITA



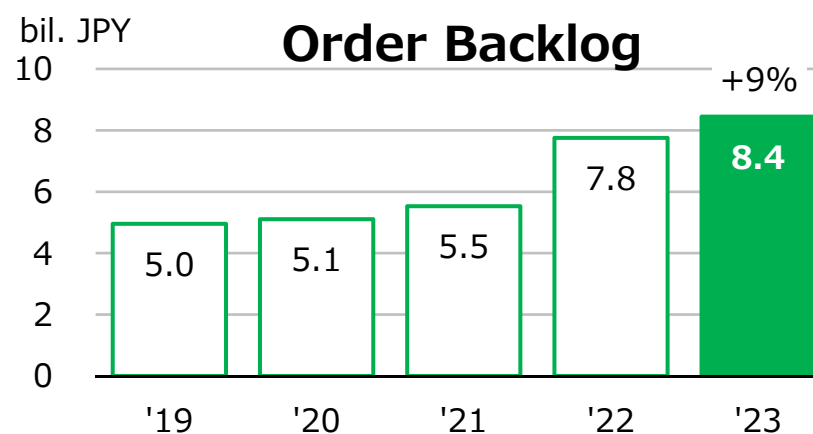
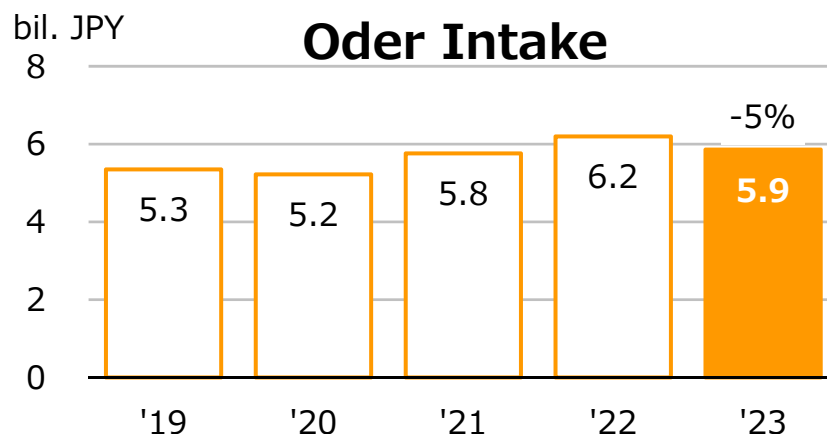
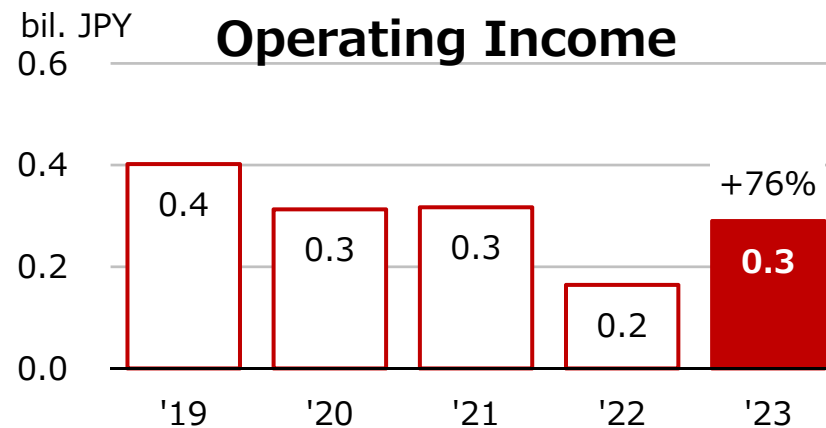
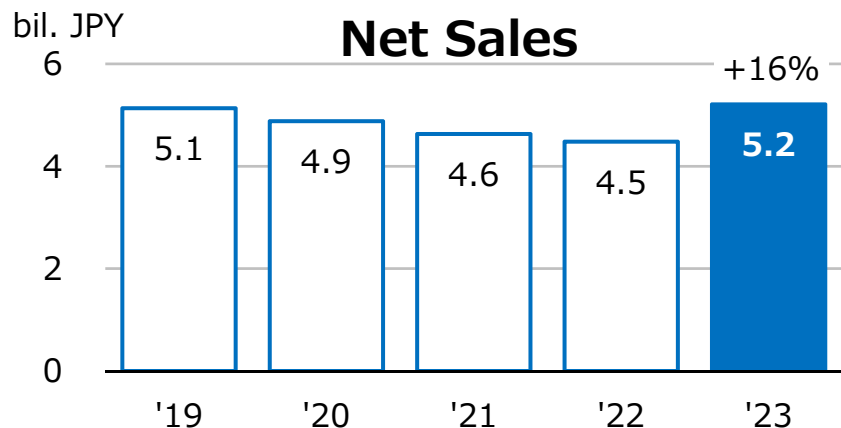
- **Net sales increased by 23% YoY, and operating income increased by 82% YoY**
  - This is due to the steady increase in sales of fire extinguishers and the contribution of the large-scale projects for fire extinguishing system ordered in the previous year.
- **Order intake decreased by 3% YoY, and order backlog decreased by 4% YoY**
  - A decrease compared to the previous year, but still remain robust.

# Recycling Machines (2Q)



- **Net sales increased by 3% YoY, and operating income increased by 27% YoY**
  - This is due to the steady increase in sales of products
- **Order intake increased by 6% YoY, and order backlog increased by 9% YoY**
  - This is due to the steady increase in order intake of products

# Environmental Conservation Vehicles (2Q) MORITA



- **Net sales increased by 16% YoY, and operating income increased by 76% YoY**
  - This is due to the steady increase in sales of products
- **Order intake decreased by 5% YoY, and order backlog increased by 9% YoY**
  - This is due to the reactionary decrease in rush demand occurred by chassis supply delays in the previous year. However, the order backlog increased.





**This document contains forward-looking statements. Where any such forward-looking statement includes a statement of the assumptions, bases underlying such a forward-looking statement, or economic environment in the primary markets and fluctuations of demand and supply, Morita Holdings cautions that assumed facts for bases almost always vary from the actual results, and differences between assumed facts or bases and actual results can be material, depending upon the circumstances. Where, in any forward-looking statement, Morita Holdings or its management expresses an expectation or belief as to future results, there can be no guaranty or assurance that the statement of expectation or belief will result or be achieved or accomplished. The words “forecast”, “project”, “believe”, “expect”, “anticipate”, and similar expressions may identify forward-looking statements.**

**Taking into account the foregoing, the following are identified as important factors, risks or uncertainties that cause the actual results to differ materially from those expressed in any forward-looking statement made by, or on behalf of, Morita Holdings: competitive factors, including and not limited to, pricing, the implementation of Morita Holdings’ product strategies, and economic trends in important markets worldwide.**

**Morita Holdings assumes no obligation to update its forward-looking statements or to advise of any changes in the assumptions and factors on which they are based.**