

To Shareholders and Investors

# Interim Business Report for the 90<sup>th</sup> Term

From April 1, 2022 to September 30, 2022



**MORITA GROUP**

Protecting Human Life  
and Mother Earth

## BUSINESS REPORT



Securities Identification Code: 6455

### TOP MESSAGE Greeting

Since its establishment in 1907, Morita has been a leading manufacturer of fire fighting vehicles and has progressed together with the development of firefighting technology in Japan. We would like to express our deepest gratitude to our shareholders and other stakeholders for their warm support and patronage.

Under the slogan "Protecting Human Life and Mother Earth," the Morita Group has been working to provide solutions that respond to changes in society through its four businesses area; fire fighting vehicles, fire prevention equipment & systems, recycling machines, and environmental conservation vehicles, in order to protect people's lives and property from disasters and contribute to the preservation of our irreplaceable global environment.

As social issues become more diverse and complex, corporations are playing an increasingly important role in realizing a safe, secure, and sustainable society. It is in this rapidly changing environment that we will steadily implement the basic policies of our Mid-term Plan, Morita Reborn 2025, from a more medium- to long-term perspective. At the same time, we will strive to fulfill our corporate social responsibility and enhance our corporate value by working to enhance sustainability through environmental efforts, social contribution, and enhanced corporate governance.

We will continue to come together and make a concerted effort to be a corporate group that is widely trusted by society and hope for your continued support in the years to come.

Masahiro Nakajima Chairman & CEO

Shinichi Kanaoka President

### Overview of the first half of 90<sup>th</sup> Term

Net sales

¥28,156 million

Year on year  
Up 4.2% ↑

Operating profit

¥702 million

Year on year  
Up 125.3% ↑

Ordinary profit

¥864 million

Year on year  
Up 37.0% ↑

Profit attributable to  
owners of parent

¥363 million

Year on year  
Up 38.5% ↑

The outlook for the Japanese economy in the consolidated cumulative second quarter of the fiscal year under review remains uncertain due to the sharp depreciation of the yen, soaring material prices, and a shortage of semiconductor supplies.

In addition to this environment, the Group has made efforts to improve production efficiency in the fire fighting vehicle business and environmental conservation vehicles business amid unstable supply of chassis.

In the consolidated cumulative second quarter of the

fiscal year under review, orders received totaled 54,806 million yen (up 4,942 million yen or 9.9% year on year) and net sales amounted to 28,156 million yen (up 1,144 million yen or 4.2% year on year). In terms of profit, the Group recorded an operating profit of 702 million yen (up 390 million yen or 125.3% year on year), an ordinary profit of 864 million yen (up 233 million yen or 37.0% year on year), and a profit attributable to owners of parent of 363 million yen (up 100 million yen or 38.5% year on year).

## Mid-term Plan

## Toward Strengthening Basic Research Capabilities and New Product Development Capabilities:

### Building a New Research and Development Center in Yao, Osaka Prefecture

The Morita Group is consolidating its currently scattered R&D bases to Yao, Osaka Prefecture, with the aim of strengthening basic research capabilities and new product development capabilities, which is included in the basic policy of Morita Reborn 2025. Construction is underway with a goal of completion by the summer of 2023.

The Morita Group's mainstay fire trucks business and fire extinguishers & equipment business will be equipped with the largest fire extinguishing experiment building in western Japan and a 33-meter training tower (equivalent to an 11-story apartment building) to provide environments to support further developments in fire fighting technology. These buildings will be used for the planning and demonstration of fire fighting and rescue tactics that can be used to respond to various situations, the development of new products, and operational training.

In addition, the Morita Group will set up a lab to realize comprehensive disaster prevention solutions and a co-creation space to facilitate open innovation and communication with universities, aiming to create facilities that realize industry-academia collaborations as well as collaborations with other companies.

The Morita Group aims to become a corporation that contributes to a safe and secure society by protecting the lives of as many people as possible. We will continue to provide solutions that deal with the increasingly diverse and large-scale disasters under the slogan "Protecting Human Life and Mother Earth" in line with the direction of the Group.



## Environmental Conservation Vehicles Business

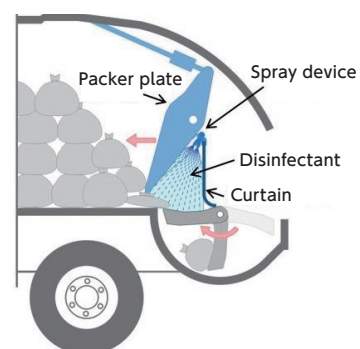
## Launch of Miracle Kiyora V, a Disinfectant Spray Device for Garbage Trucks:

### Sanitation Measures for Garbage Collection Environments

MORITA ECONOS has begun sales of Miracle Kiyora V, a disinfectant spray device for rotary garbage trucks.

Garbage collection workers, who help maintain the living environment for the public and help improve public health, are essential workers contributing to the maintenance of social functions. However, there is a risk of virus scattering from garbage in daily collection work, and the establishment of sanitation measures for the work environment is expected. To solve this problem, MORITA ECONOS developed Miracle Kiyora V, a device that sprays disinfectant, and started sales in September 2022.

Miracle Kiyora V is equipped with a curtain at the slot to shield the splash and droplets caused by the bursting of the bags put into the slot. In addition, a device that automatically sprays disinfectant between the shielded curtain and the push plate\*1 prevents the disinfectant from scattering and sprays it at an effective time. The disinfectant developed by Kao Corporation exclusively for this product\*2 has been verified to be effective \*3 against two enveloped viruses.



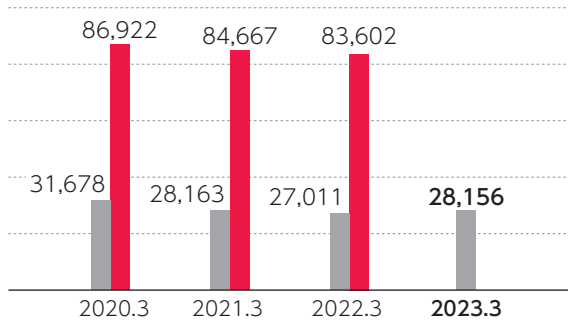
\*1 \*2 Patent pending \*3 Not all viruses are eliminated.

## Financial Highlights (Consolidated)

### Net sales

Unit: Millions of yen

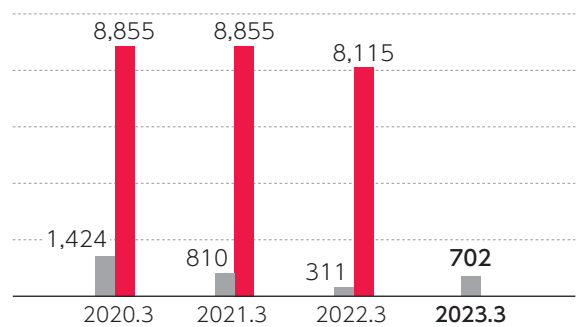
■ First half ■ Full-year



### Operating profit

Unit: Millions of yen

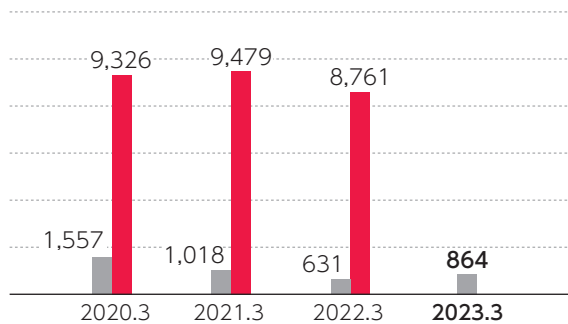
■ First half ■ Full-year



### Ordinary profit

Unit: Millions of yen

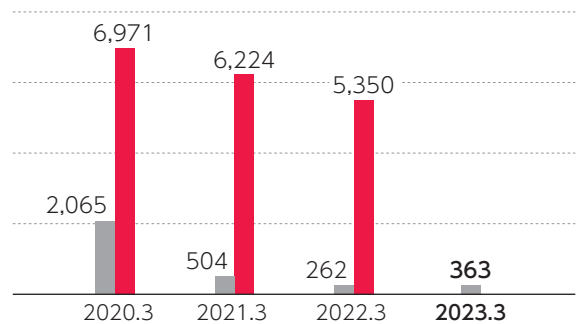
■ First half ■ Full-year



### Profit attributable to owners of parent

Unit: Millions of yen

■ First half ■ Full-year



## Performance by Segment

### Fire Protection Equipment & Systems Business

Net sales

8,398 million yen

Year on year

Up 4.2%



Operating profit

561 million yen

Year on year

Up 206.0%



Sales and profit increased mainly due to strong sales of fire extinguishers.



### Fire Fighting Vehicles Business

Net sales

12,487 million yen

Year on year

Up 4.8%



Operating loss

344 million yen

Previous year:

Loss of 506 million yen



Although domestic sales were sluggish, overseas sales remained strong and both sales and profit increased.



### Environmental Conservation Vehicles Business

Net sales

4,479 million yen

Year on year

Down 3.3%



Operating profit

164 million yen

Year on year

Down 48.2%



Sales and profit decreased due to the impact of delayed supply of chassis.



### Recycling Machines Business

Net sales

2,790 million yen

Year on year

Up 15.7%



Operating profit

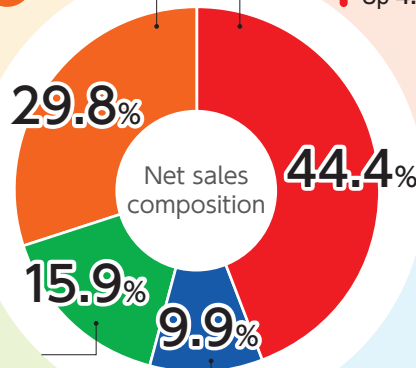
314 million yen

Year on year

Down 0.9%



Sales increased and profit decreased due to strong sales of products.



# Company Profile and Stock Information

Company Name	MORITA HOLDINGS CORPORATION
Founded	April 23, 1907
Established	July 23, 1932
Paid-in capital	4,746 million yen
Osaka Head Office	3-6-1 Doshomachi, Chuo-ku, Osaka-shi, Osaka
Tokyo Head Office	5-36-7 Shiba, Minato-ku, Tokyo
Business	Control/management of business activities of group companies, and being entrusted with indirect management operations

## Executives

Chairman & CEO	Masahiro Nakajima
President	Shinichi Kanaoka
Director and Managing Executive Officer	Kunio Morimoto
Director and Managing Executive Officer	Shinya Murai
Director	Mitsuo Isoda
Director	Takao Kawanishi
Director	Masaki Hojo
Director	Masayoshi Kato
Director	Hiroyuki Fukunishi
Full-Time Corporate Auditor	Eiji Asada
Auditor	Masaru Ota
Auditor	Shozo Nishimura
Auditor	Mari Kaneko
Managing Executive Officer	Mitsuru Ito

## Information about the Stock

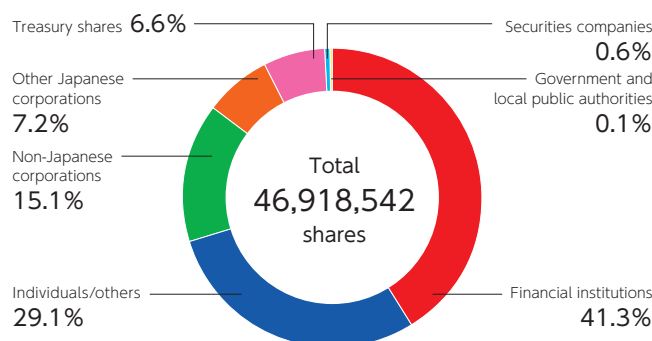
Fiscal Year	April 1 to March 31
Annual General Meeting of Shareholders	June
Reference Dates	Annual General Meeting of Shareholders - March 31 Year-end Dividend - March 31 Interim Dividend - September 30 Other dates published in advance as necessary
Method of Public Notice	Posted as electronic public notice on company website <a href="https://www.morita119.com/ir/stock/kohkoku.html">https://www.morita119.com/ir/stock/kohkoku.html</a>
Shareholder Registry Administrator	Sumitomo Mitsui Trust Bank, Limited 1-4-1 Marunouchi, Chiyoda-ku, Tokyo
Handling Office of Shareholder Registry Administrator	Stock Transfer Agency Department, Sumitomo Mitsui Trust Bank, Limited 4-5-33 Kitahama, Chuo-ku, Osaka-shi, Osaka
(Postal Address)	Stock Transfer Agency Department, Sumitomo Mitsui Trust Bank, Limited 2-8-4 Izumi, Suginami-ku, Tokyo, 168-0063
(Telephone Inquiries)	+81-3-3323-7111
(Internet Website URL)	<a href="https://www.smtb.jp/personal/procedure/agency/">https://www.smtb.jp/personal/procedure/agency/</a>
Stock Exchange Listing	Tokyo Stock Exchange
Number of shares per unit	100 shares

## Major Group Companies

<b>MORITA CORPORATION</b>	1-5 Techno Park, Sanda-shi, Hyogo, 669-1339, Japan Development, manufacturing and sales of ladder trucks, fire trucks, and specialty vehicles
<b>MORITA MIYATA CORPORATION</b>	3-5-7 Ariake, Koto-ku, Tokyo, 135-0063, Japan Development, manufacturing and sales of fire extinguishing-related equipment, mainly of fire extinguishers, firefighting equipment and fire protection-related equipment.
<b>MORITA ENVIRONMENTAL TECH CORPORATION</b>	1530 Konoda-cho, Funabashi-shi, Chiba, 274-0081, Japan Design and construction of waste recycling facilities and other waste disposal facilities. Development, manufacturing and sales of large hydraulic equipment
<b>MORITA ECONOS CORPORATION</b>	28 Techno Park, Sanda-shi, Hyogo, 669-1339, Japan Development, manufacturing and sales of environmental conservation vehicles such as sanitation vehicles(Vacuun trucks) and garbage collectors
<b>MORITA TECHNOS CORPORATION</b>	32 Techno Park, Sanda-shi, Hyogo, 669-1339, Japan Aftercare service and maintenance of fire trucks and of rescue equipment. Development, manufacturing and sales of electronic applied machinery and information processing machinery
<b>BRONTO SKYLIFT OY AB</b>	Teerivuorenkatu 28, FI-33300 Tampere, Finland Development, manufacturing and sales of combined platform ladders and aerial platforms

## Breakdown of Shares by Type of Shareholder

As of September 30, 2022



## Major Shareholders (Top 10)

As of September 30, 2022

Name	No. of shares (thousand)
The Master Trust Bank of Japan, Ltd. (Trust account)	4,811
Morita Trading-Partner Shareholding Association	2,379
The Dai-ichi Life Insurance Company, Limited	2,123
Mizuho Bank, Ltd.	2,087
Sumitomo Mitsui Trust Bank, Limited	2,082
MUFG Bank, Ltd.	2,048
Sumitomo Mitsui Banking Corporation	2,007
Custody Bank of Japan, Ltd.	1,853
AIR WATER INC.	1,730
NORTHERN TRUST CO.(AVFC) RE THE HIGHCLERE INTERNATIONAL INVESTORS SMALLER COMPANIES FUND	1,126

Notes: 1. Number of shares held is rounded down to the nearest thousand shares.  
2. The Company holds treasury shares numbering 3,111 thousand shares.